

Consolidated financial statements of

**EVERTZ TECHNOLOGIES LIMITED**

As at April 30, 2017 and April 30, 2016

# EVERTZ TECHNOLOGIES LIMITED

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Years ended April 30, 2017 and 2016

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## Independent Auditor's Report

To the Shareholders of  
Evertz Technologies Limited

We have audited the accompanying consolidated financial statements of Evertz Technologies Limited, which comprise the consolidated statements of financial position as at April 30, 2017 and April 30, 2016, and the consolidated statements of changes in equity, consolidated statements of earnings, consolidated statements of comprehensive earnings, and consolidated statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

### **Management's Responsibility for the Consolidated Financial Statements**

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

**Opinion**

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Evertz Technologies Limited as at April 30, 2017 and April 30, 2016, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

*Deloitte LLP*

Chartered Professional Accountants  
Licensed Public Accountants  
June 13, 2017  
Burlington, Ontario

# EVERTZ TECHNOLOGIES LIMITED

## Consolidated Statements of Financial Position

As at April 30, 2017 and April 30, 2016

(In thousands of Canadian dollars)

	April 30, 2017	April 30, 2016
<b>Assets</b>		
Current assets		
Cash and cash equivalents	\$ 54,274	\$ 123,102
Trade and other receivables (note 3)	111,664	97,435
Prepaid expenses	4,075	6,307
Inventories (note 4)	178,208	155,957
Income tax receivable (note 21)	-	4,256
	348,221	387,057
Property, plant and equipment (note 5)	44,152	42,971
Goodwill (note 6)	18,195	18,286
	\$ 410,568	\$ 448,314
<b>Liabilities</b>		
Current liabilities		
Trade and other payables	\$ 50,321	\$ 49,815
Provisions (note 7)	3,817	3,563
Deferred revenue	28,272	18,529
Current portion of long term debt (note 8)	280	238
Income tax payable (note 21)	945	-
	83,635	72,145
Long term debt (note 8)	733	888
Deferred income taxes (note 21)	4,427	5,545
	88,795	78,578
<b>Equity</b>		
Capital stock (note 9)	124,695	100,483
Share based payment reserve	10,091	13,835
Accumulated other comprehensive earnings	747	1,567
Retained earnings	182,297	250,320
	183,044	251,887
Total equity attributable to shareholders	317,830	366,205
Non-controlling interest	3,943	3,531
	321,773	369,736
	\$ 410,568	\$ 448,314

See accompanying notes to the consolidated financial statements.

## EVERTZ TECHNOLOGIES LIMITED

Consolidated Statements of Changes in Equity

Years ended April 30  
(In thousands of Canadian dollars)

	Capital stock	Share-based payment reserve	Accumulated other comprehensive earnings	Retained earnings	Total equity attributable to shareholders	Non- controlling interest	Total Equity
<b>Balance at April 30, 2015</b>	<b>\$ 95,708</b>	<b>\$ 12,418</b>	<b>\$ 3,077</b>	<b>\$ 242,268</b>	<b>\$ 353,471</b>	<b>\$ 3,389</b>	<b>\$ 356,860</b>
Net earnings for the year	-	-	-	70,219	70,219	667	70,886
Foreign currency translation adjustment	-	-	(893)	-	(893)	100	(793)
Disposal of a foreign operation	-	-	(617)	-	(617)	-	(617)
<b>Total comprehensive earnings for the year</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (1,510)</b>	<b>\$ 70,219</b>	<b>\$ 68,709</b>	<b>\$ 767</b>	<b>\$ 69,476</b>
Dividends declared	-	-	-	(53,549)	(53,549)	(625)	(54,174)
Share based compensation expense	-	2,604	-	-	2,604	-	2,604
Exercise of employee stock options	4,371	-	-	-	4,371	-	4,371
Transfer on stock option exercise	1,187	(1,187)	-	-	-	-	-
Repurchase of common shares	(783)	-	-	(8,618)	(9,401)	-	(9,401)
<b>Balance at April 30, 2016</b>	<b>\$ 100,483</b>	<b>\$ 13,835</b>	<b>\$ 1,567</b>	<b>\$ 250,320</b>	<b>\$ 366,205</b>	<b>\$ 3,531</b>	<b>\$ 369,736</b>
Net earnings for the year	-	-	-	69,160	69,160	613	69,773
Foreign currency translation adjustment	-	-	(820)	-	(820)	149	(671)
<b>Total comprehensive earnings for the year</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (820)</b>	<b>\$ 69,160</b>	<b>\$ 68,340</b>	<b>\$ 762</b>	<b>\$ 69,102</b>
Dividends declared	-	-	-	(137,183)	(137,183)	(350)	(137,533)
Share based compensation expense	-	1,767	-	-	1,767	-	1,767
Exercise of employee stock options	18,701	-	-	-	18,701	-	18,701
Transfer on stock option exercise	5,511	(5,511)	-	-	-	-	-
<b>Balance at April 30, 2017</b>	<b>\$ 124,695</b>	<b>\$ 10,091</b>	<b>\$ 747</b>	<b>\$ 182,297</b>	<b>\$ 317,830</b>	<b>\$ 3,943</b>	<b>\$ 321,773</b>

See accompanying notes to the consolidated financial statements.

# EVERTZ TECHNOLOGIES LIMITED

## Consolidated Statements of Earnings

Years ended April 30

(In thousands of Canadian dollars, except per share amounts)

	<b>2017</b>	<b>2016</b>
Revenue (note 10)	\$ 384,432	\$ 381,550
Cost of goods sold	166,288	164,172
Gross margin	218,144	217,378
Expenses		
Selling, administrative and general (note 11)	71,086	67,186
Research and development	73,699	66,892
Investment tax credits	(9,362)	(10,495)
Foreign exchange gain	(9,887)	(2,638)
	125,536	120,945
	92,608	96,433
Finance income	1,321	772
Finance costs	(242)	(534)
Other income (expenses)	(141)	124
Earnings before income taxes	93,546	96,795
Provision for (recovery of) income taxes		
Current (note 21)	25,160	24,582
Deferred (note 21)	(1,387)	1,327
	23,773	25,909
Net earnings for the year	\$ 69,773	\$ 70,886
Net earnings attributable to non-controlling interest	\$ 613	\$ 667
Net earnings attributable to shareholders	69,160	70,219
Net earnings for the year	\$ 69,773	\$ 70,886
Earnings per share (note 20)		
Basic	\$ 0.92	\$ 0.94
Diluted	\$ 0.92	\$ 0.94

See accompanying notes to the consolidated financial statements.

# EVERTZ TECHNOLOGIES LIMITED

## Consolidated Statements of Comprehensive Earnings

Years ended April 30  
(In thousands of Canadian dollars)

	2017		2016	
Net earnings for the year	\$	69,773	\$	70,886
Items reclassified to net earnings:				
Disposal of a foreign operation		-		(617)
Items that may be reclassified to net earnings:				
Foreign currency translation adjustment		(671)		(793)
Comprehensive earnings	\$	69,102	\$	69,476
Comprehensive earnings attributable to non-controlling interest	\$	762	\$	767
Comprehensive earnings attributable to shareholders		68,340		68,709
Comprehensive earnings	\$	69,102	\$	69,476

See accompanying notes to the consolidated financial statements.



# EVERTZ TECHNOLOGIES LIMITED

## Consolidated Statements of Cash Flows

Years ended April 30

(In thousands of Canadian dollars)

	2017		2016
<b>Operating activities</b>			
Net earnings for the year	\$ 69,773	\$	70,886
Add: Items not involving cash			
Depreciation of property, plant and equipment	10,957		10,637
(Gain) loss on disposal of property, plant and equipment	(9)		30
Share-based compensation (note 13)	1,767		2,604
Interest expense	32		31
Deferred income tax (recovery) expense	(1,387)		1,327
	81,133		85,515
Current tax expenses, net of investment tax credits	15,798		14,087
Income taxes paid	(10,562)		(20,406)
Changes in non-cash working capital items (note 12)	(21,856)		11,985
<b>Cash provided by operating activities</b>	<b>64,513</b>		<b>91,181</b>
<b>Investing activities</b>			
Acquisition of property, plant and equipment	(11,272)		(4,023)
Proceeds from disposal of property, plant and equipment	90		169
<b>Cash used in investing activities</b>	<b>(11,182)</b>		<b>(3,854)</b>
<b>Financing activities</b>			
Repayment of long term debt	(149)		(204)
Interest paid	(32)		(31)
Dividends paid	(137,183)		(53,549)
Dividends paid by subsidiaries to non-controlling interests	(350)		(625)
Capital stock repurchase (note 9)	-		(9,401)
Capital stock issued	18,701		4,371
<b>Cash used in financing activities</b>	<b>(119,013)</b>		<b>(59,439)</b>
<b>Effect of exchange rates on cash and cash equivalents</b>	<b>(3,146)</b>		<b>(5,467)</b>
(Decrease) increase in cash and cash equivalents	(68,828)		22,421
Cash and cash equivalents beginning of year	123,102		100,681
<b>Cash and cash equivalents end of year</b>	<b>\$ 54,274</b>	<b>\$</b>	<b>123,102</b>

See accompanying notes to the consolidated financial statements.

# EVERTZ TECHNOLOGIES LIMITED

## NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Years ended April 30, 2017 and 2016

(in thousands of Canadian dollars, except for “number of common shares”, “number of options” and “per share” information)

Evertz Technologies Limited (“Evertz” or the “Company”) is incorporated under the *Canada Business Corporations Act*. The Company is incorporated and domiciled in Canada and the registered head office is located at 5292 John Lucas Drive, Burlington, Ontario, Canada. The Company is a leading supplier of software, equipment and technology solutions to content creators, broadcasters, specialty channels and television service providers. The Company designs, manufactures and distributes video and audio infrastructure solutions for the production, post-production, broadcast and telecommunications markets.

### 1. STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board (“IASB”).

These consolidated financial statements were authorized for issue by the Board of Directors on June 13, 2017.

### 2. SIGNIFICANT ACCOUNTING POLICIES

Outlined below are those policies considered particularly significant:

#### *Basis of Measurement*

These financial statements have been prepared on the historical cost basis except for certain financial assets and liabilities which are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

#### *Functional and Presentation Currency*

These financial statements are presented in Canadian dollars, which is the Company’s functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except per share amounts.

#### *Basis of Consolidation*

These financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has power over an entity, has exposure or rights to variable returns from its involvement with the entity and has the ability to use its power over the entity to affect the amount of the investor’s returns.

The results of subsidiaries acquired or disposed of are included in the consolidated statements of earnings and comprehensive earnings from the effective date of acquisition of control and up to the effective date of disposal of control, as appropriate. Total comprehensive earnings of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

All intra-Company transactions, balances, income and expenses are eliminated in full on consolidation.

*Note #2 continued ...*

### ***Business Combinations***

Business combinations are accounted for using the acquisition method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of acquisition, of assets transferred, liabilities incurred or assumed, and equity instruments issued by the Company. The acquiree's identifiable assets and liabilities assumed are recognized at their fair value at the acquisition date. Acquisition-related costs are recognized in earnings as incurred. Any contingent consideration is measured at fair value on date of the acquisition and is included as part of the consideration transferred. The fair value of the contingent consideration liability is re-measured at each reporting date with corresponding gain/loss recognized in earnings. The excess of the consideration over the fair value of the net identifiable assets and liabilities acquired is recorded as goodwill.

On an acquisition by acquisition basis, any non-controlling interest is measured either at the fair value of the non-controlling interest or at the fair value of the proportionate share of the net identifiable assets acquired. Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

### ***Revenue Recognition***

Revenue is measured at the fair value of consideration received or receivable, net of discounts and after eliminating intercompany sales.

Where revenue arrangements have separately identifiable components, the consideration received or receivable is allocated to each identifiable component and the applicable revenue recognition criteria are applied to each of the components.

Revenue is derived from the sale of hardware and software solutions including related services, training and commissioning. Revenue from sales of hardware and software are recognized upon shipment, provided that the significant risks and rewards of ownership have been transferred to the customer, the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, revenue can be reliably measured and its probable that the economic benefits will flow to the Company. Service revenue is recognized as services are performed.

Certain of the Company's contracts are long-term in nature. When the outcome of the contract can be assessed reliably, the Company recognizes revenue on long-term contracts using the percentage of completion method, based on costs incurred relative to the estimated total contract costs. When the outcome of the contract cannot be assessed reliably contract costs incurred are immediately expensed and revenue is recognized only to the extent that costs are considered likely to be recovered.

### ***Finance Income***

Interest revenue is recognized when it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

### ***Cash and Cash Equivalents***

Cash and cash equivalents include cash on hand and in the bank, net of outstanding bank overdrafts.

Note #2 continued ...

### ***Inventories***

Inventories consist of raw materials and supplies, work in progress and finished goods. Inventories are stated at the lower of cost and net realizable value. Cost is determined on a weighted average basis and includes raw materials, the cost of direct labour applied to the product and the overhead expense.

Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

### ***Property, Plant and Equipment***

Property, plant and equipment are stated at cost less accumulated depreciation and any recognized impairment loss. Where the costs of certain components of an item of property, plant and equipment are significant in relation to the total cost of the item, they are accounted for and depreciated separately. Depreciation expense is calculated based on depreciable amounts which is the cost of an asset less residual value and is recognized in earnings on a straight-line basis over the estimated useful life of the related asset. Borrowing costs are capitalized to the cost of qualifying assets that take a substantial period of time to be ready for their intended use.

The estimated useful lives are as follows:

<b>Asset</b>	<b>Basis</b>	<b>Rate</b>
Office furniture and equipment	Straight-line	10 years
Research and development equipment	Straight-line	5 years
Machinery and equipment	Straight-line	5 - 15 years
Leaseholds	Straight-line	5 years
Building	Straight-line	10 - 40 years
Airplanes	Straight-line	10 - 20 years

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in earnings.

The Company reviews the residual value, estimated useful life and the depreciation method at least annually.

### ***Impairment of Non-Financial Assets***

Goodwill is tested for impairment annually, or whenever events or changes in circumstances indicate that the carrying amount may be more than its recoverable amount. At each reporting period, the Company reviews the carrying amounts of its other non-financial assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash inflows that are largely independent from other assets, the Company estimates the recoverable amount of the cash-generating unit ("CGU") to which the asset belongs. Goodwill is allocated to a group of CGU's based on the level at which it is monitored for internal reporting purposes.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset or CGU is estimated to be less than its carrying amount, the carrying amount of the asset or CGU is reduced to its recoverable amount. An impairment loss relating to a CGU to which goodwill has been allocated, is allocated to the carrying amount of the goodwill first. An impairment loss is recognized immediately in earnings.

*Note #2 continued ...*

An impairment loss in respect of goodwill is not reversed. Where an impairment loss subsequently reverses for other non-financial assets, the carrying amount of the asset or CGU is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or CGU in prior years. A reversal of an impairment loss is recognized immediately in earnings.

### ***Intangible Assets***

#### *Intangible Assets*

Intangible assets represent intellectual property acquired through business acquisitions and are recorded at cost less any impairment loss and are amortized using the straight-line method over a four-year period. The estimated useful life and amortization method are reviewed at the end of each reporting period.

#### *Research and Development*

All research and development expenditures are expensed as incurred unless a development project meets the criteria for capitalization. Development expenditures are capitalized only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Company intends to and has sufficient resources to complete development and to use or sell the asset. No internally generated intangible assets have been recognized to date.

Research and development expenditures are recorded gross of investment tax credits and related government grants. Investment tax credits for scientific research and experimental development are recognized in the period the qualifying expenditures are incurred if there is reasonable assurance that they will be realized.

### ***Provisions***

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

### ***Leasing***

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets of the Company at their fair value or, if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Rentals payable under operating leases are charged to earnings on a straight-line basis over the term of the relevant lease.

*Note #2 continued ...*

### ***Foreign Currency Translation***

The individual financial statements of each subsidiary entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each group entity are presented in Canadian dollars ("CDN"), which is the functional currency of the parent Company and the presentation currency for the financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Exchange differences are recognized in earnings in the period in which they arise. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Company's foreign operations are expressed in Canadian dollars using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the period. Foreign currency gains and losses are recognized in other comprehensive earnings. The relevant amount in cumulative foreign currency translation adjustment is reclassified into earnings upon disposition or partial disposition of a foreign operation and attributed to non-controlling interests as appropriate.

### ***Income Taxes***

#### ***Current Tax***

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net earnings as reported in the statement of earnings because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the statement of financial position date.

#### ***Deferred Tax***

Deferred tax is the tax expected to be payable or recoverable on unused tax losses and credits, as well as differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which unused tax losses, credits and other deductible temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realized. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is charged or credited to earnings, except when it relates to items charged or credited directly to other comprehensive earnings or equity, in which case the deferred tax is also dealt with in other comprehensive earnings or equity.

### ***Share Based Compensation***

Equity settled share based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity settled share based transactions are set out in note 13.

Note #2 continued ...

The fair value determined at the grant date of the equity settled share based payments is expensed on a straight-line basis over the vesting period of the option based on the Company's estimate of the number of equity instruments that will eventually vest. At each reporting period, the Company revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in earnings such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to share based payment reserve.

Cash settled share based earnings to employees or others providing similar services are measured at the fair value of the instruments at the grant date. The fair value is recognized as an expense with a corresponding increase in liabilities over the vesting period of the option grant. At each reporting period, the Company revises its estimate of fair value and the number of instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in earnings such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to liabilities.

### ***Earnings Per Share***

The Company presents basic and diluted earnings per share ("EPS") data for its common shares. Basic EPS is calculated by dividing the net earnings attributable to shareholders by the weighted average number of common shares outstanding during the period. Diluted EPS is determined by adjusting the net earnings attributable to shareholders and the weighted average number of common shares outstanding for the effects of all potentially dilutive common shares, which is comprised of share options granted to employees with an exercise price below the average market price.

### ***Finance Costs***

Finance costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other finance costs are recognized in earnings in the period in which they are incurred.

### ***Investment Tax Credits***

The Company is entitled to investment tax credits, which are earned as a percentage of eligible research and development expenditures incurred in each taxation year. Investment tax credits relate entirely to the Company's research and development expenses in the consolidated statements of earnings but are presented separately in the consolidated statements of earnings for information purposes. Investment tax credits are recognized and recorded within income tax receivable or as a reduction of income tax payable, when there is reasonable assurance they will be received.

### ***Financial Instruments***

The Company's financial assets and liabilities which are initially recorded at fair value and subsequently measured based on their assigned classifications as follows:

<b><u>Asset/Liability</u></b>	<b><u>Category</u></b>	<b><u>Measurement</u></b>
Cash and cash equivalents	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Trade and other payables	Other liabilities	Amortized cost
Long term debt	Other liabilities	Amortized cost

Note #2 continued ...

### ***Financial Assets***

All financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as fair value through profit or loss, which are initially measured at fair value. Transaction costs in respect of financial instruments that are classified as fair value through profit or loss are recognized in earnings immediately. Transaction costs in respect of other financial instruments are included in the initial measurement of the financial instrument.

Financial assets are classified into the following specific categories: financial assets “at fair value through profit or loss” (“FVTPL”), “held-to-maturity” investments, “available-for-sale” (“AFS”) financial assets and “loans and receivables”. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognized in earnings.

#### ***Impairment of Financial Assets***

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected. For certain categories of financial assets, such as trade and other receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment of a financial asset can include a significant or prolonged decline in the fair value of an asset, default or delinquency by a debtor, indication that a debtor will enter bankruptcy or financial re-organization or the disappearance of an active market for a security.

For financial assets carried at amortized cost, the amount of the impairment is the difference between the asset’s carrying amount and the present value of estimated future cash flows, discounted at the financial asset’s original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in earnings.

#### ***Financial Liabilities and Equity Instruments Issued by the Company***

Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognized in earnings. The net gain or loss recognized in earnings incorporates any interest paid on the financial liability and is included in the “other income and expenses” line item in the consolidated statements of earnings.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognized at the proceeds received, net of direct issue costs.

Other financial liabilities, including long term debt, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.



Note #2 continued ...

### ***Use of Estimates and Judgments***

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Consequently, actual results could differ from those estimates. Those estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. Significant estimates include the determination of the allowance for doubtful accounts for trade receivables, provision for inventory obsolescence, the useful life of property, plant and equipment for depreciation, amortization and valuation of net recoverable amount of property, plant and equipment, determination of fair value for share based compensation, evaluating deferred income tax assets and liabilities, the determination of fair value of financial instruments and the likelihood of recoverability, and the determination of implied fair value of goodwill and implied fair value of assets and liabilities for purchase price allocation purposes and goodwill impairment test purposes.

Significant items requiring the use of judgment in application of accounting policies and assumptions include the determination of functional currencies, classification of financial instruments, classification of leases, application of the percentage of completion method on long-term contracts, degree of componentization applied when calculating amortization of property, plant and equipment, and identification of cash generating units for impairment testing purposes.

### ***Operating Segments***

An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Company's other components. The Company reviewed its operations and determined that it operates a single reportable segment, the television broadcast equipment market. The single reportable operating segment derives its revenue from the sale of hardware and software solutions including related services, training and commissioning.

### **Changes in Accounting Policies**

#### **New and Revised IFRSs Issued but Not Yet Effective**

Following is a listing of amendments, revisions and new International Financial Reporting Standards issued but not yet effective. Unless otherwise indicated, earlier application is permitted. The Company has not yet determined the impact of the adoption of the following standards.

#### ***Income Taxes***

IAS 12, *Income Taxes* was amended by the IASB in January, 2016 and clarifies the requirements for recognition of deferred tax assets arising from unrealized losses. Amendments to IAS 12 are effective for annual periods beginning on or after January 1, 2017.

#### ***Statement of Cash Flows***

IAS 7, *Statement of Cash Flows* was amended by the IASB in January, 2016 and increases disclosure requirements surrounding changes to financing related liabilities. Amendments to IAS 7 are effective for annual periods beginning on or after January 1, 2017.

Note #2 continued ...

### **Financial Instruments**

IFRS 9, *Financial instruments* (“IFRS 9”) was issued by the IASB in July 2014 and will replace IAS 39, *Financial Instruments: Recognition and Measurement* (“IAS 39”). IFRS 9 introduces new requirements for the financial reporting of financial assets and financial liabilities. IFRS 9 is effective for annual periods beginning on or after January 1, 2018.

### **Revenue**

IFRS 15, *Revenue from contracts with customers* (“IFRS 15”) was issued by the IASB in May 2014 and will replace IAS 11, *Construction Contracts* and IAS 18, *Revenue*. IFRS 15 specifies how and when revenue will be recognized. IFRS 15 is effective for annual periods beginning on or after January 1, 2018.

### **Leases**

IFRS 16, *Leases* (“IFRS 16”) was issued by the IASB in January 2016 and will replace IAS 17, *Leases*. IFRS 16 introduces a single accounting model for lessees to bring leases on-balance sheet while lessor accounting remains largely unchanged. IFRS 16 is effective for annual periods beginning on or after January 1, 2019.

## **3. TRADE AND OTHER RECEIVABLES**

	<b>2017</b>		<b>2016</b>
Trade receivables	\$ 87,347	\$	83,776
Receivables on construction contracts, net of progress billings	20,944		12,551
Other receivables	3,373		1,108
	\$ 111,664	\$	97,435

## **4. INVENTORIES**

	<b>2017</b>		<b>2016</b>
Finished goods	\$ 79,708	\$	75,396
Raw material and supplies	58,180		52,254
Work in progress	40,320		28,307
	\$ 178,208	\$	155,957

Cost of sales for the year ended April 30, 2017 was comprised of \$158,433 of inventory (2016 - \$157,219) and \$6,262 of inventory write-offs (2016 - \$6,549).

## 5. PROPERTY, PLANT AND EQUIPMENT

	April 30, 2017			April 30, 2016		
	Cost	Accumulated Depreciation	Carrying Amount	Cost	Accumulated Depreciation	Carrying Amount
Office furniture and equipment	\$ 3,685	\$ 2,083	\$ 1,602	\$ 3,065	\$ 1,783	\$ 1,282
Research and development equipment	31,831	24,168	7,663	29,469	20,672	8,797
Airplanes	19,727	12,665	7,062	19,727	10,975	8,752
Machinery and equipment	56,482	43,395	13,087	51,787	39,226	12,561
Leaseholds	9,316	4,961	4,355	6,208	4,595	1,613
Land	2,388	-	2,388	2,238	-	2,238
Buildings	10,376	2,381	7,995	9,847	2,119	7,728
	\$ 133,805	\$ 89,653	\$ 44,152	\$ 122,341	\$ 79,370	\$ 42,971

	Office furniture and equipment	Research and development equipment	Airplanes	Machinery and equipment	Leaseholds	Land	Buildings	Total
<b>Cost</b>								
<b>Balance as at April 30, 2015</b>	\$ 2,862	\$ 29,046	\$ 19,727	\$ 48,970	\$ 5,981	\$ 2,215	\$ 9,574	\$ 118,375
Additions	375	475	-	2,928	232	-	13	4,023
Foreign exchange adjustments	56	(52)	-	594	(5)	23	260	876
Disposals	(228)	-	-	(705)	-	-	-	(933)
<b>Balance as at April 30, 2016</b>	\$ 3,065	\$ 29,469	\$ 19,727	\$ 51,787	\$ 6,208	\$ 2,238	\$ 9,847	\$ 122,341
Additions	624	2,632	-	4,475	3,483	-	-	11,214
Foreign exchange adjustments	(4)	(159)	-	588	14	150	529	1,118
Disposals	-	(111)	-	(368)	(389)	-	-	(868)
<b>Balance as at April 30, 2017</b>	\$ 3,685	\$ 31,831	\$ 19,727	\$ 56,482	\$ 9,316	\$ 2,388	\$ 10,376	\$ 133,805

	Office furniture and equipment	Research and development equipment	Airplanes	Machinery and equipment	Leaseholds	Land	Buildings	Total
<b>Accumulated Depreciation</b>								
<b>Balance as at April 30, 2015</b>	\$ 1,707	\$ 16,764	\$ 9,274	\$ 35,599	\$ 4,088	\$ -	\$ 1,863	69,295
Depreciation for the year	321	4,035	1,701	3,897	507	-	176	10,637
Foreign exchange adjustments	(18)	(127)	-	238	-	-	80	173
Disposals	(227)	-	-	(508)	-	-	-	(735)
<b>Balance as at April 30, 2016</b>	\$ 1,783	\$ 20,672	\$ 10,975	\$ 39,226	\$ 4,595	\$ -	\$ 2,119	79,370
Depreciation for the year	304	3,691	1,690	4,349	755	-	168	10,957
Foreign exchange adjustments	(4)	(98)	-	123	-	-	94	115
Disposals	-	(97)	-	(303)	(389)	-	-	(789)
<b>Balance as at April 30, 2017</b>	\$ 2,083	\$ 24,168	\$ 12,665	\$ 43,395	\$ 4,961	\$ -	\$ 2,381	\$ 89,653

	Office furniture and equipment	Research and development equipment	Airplanes	Machinery and equipment	Leaseholds	Land	Buildings	Total
<b>Carrying amounts</b>								
At April 30, 2016	\$ 1,282	\$ 8,797	\$ 8,752	\$ 12,561	\$ 1,613	\$ 2,238	\$ 7,728	\$ 42,971
<b>At April 30, 2017</b>	\$ 1,602	\$ 7,663	\$ 7,062	\$ 13,087	\$ 4,355	\$ 2,388	\$ 7,995	\$ 44,152

## 6. GOODWILL

	Cost
<b>Balance as at April 30, 2015</b>	<b>\$ 18,313</b>
Foreign exchange differences	(27)
<b>Balance as at April 30, 2016</b>	<b>\$ 18,286</b>
Foreign exchange differences	(91)
<b>Balance as at April 30, 2017</b>	<b>\$ 18,195</b>

The Company performs an impairment test annually on April 30<sup>th</sup> or whenever there is an indication of impairment. For the purposes of testing for impairment, goodwill has been allocated to the following cash-generating units as follows:

	April 30,	
	2017	2016
Evertz Microsystems Ltd.	\$ 12,459	\$ 12,581
Holdtech Kft	5,346	5,346
ATCI	390	359
	<b>\$ 18,195</b>	<b>\$ 18,286</b>

The key assumptions used in performing the impairment tests as at April 30, 2017 are as follows:

Method of determining recoverable amount:	Value in use
Discount Rate:	10.0%
Perpetual growth rate:	1-4%

### *Recoverable Amount*

Management's past experience and future expectations of the business performance is used to make a best estimate of the expected revenue, earnings before interest, taxes, depreciation and amortization ("EBITDA") and operating cash flows for a five year period. Subsequent to the fifth year period the present value of the fifth year cash flows is calculated in perpetuity.

### *Discount Rate*

The discount rate applied is a pretax rate that reflects the time value of money and risk associated with the business.

### *Perpetual Growth Rate*

The perpetual growth rate is management's current assessment of the long-term growth prospect of the Company in the jurisdictions in which it operates.

### *Sensitivity Analysis*

Management performs a sensitivity analysis on the key assumptions. The sensitivity analysis indicates reasonable changes to key assumptions will not result in an impairment loss.

## 7. PROVISIONS

	Warranty and Returns	Lease/Retirement Obligations	Total
<b>Balance as at April 30, 2015</b>	\$ 2,111	\$ 118	\$ 2,229
Net additions	950	117	1,067
Foreign exchange differences	277	(10)	267
<b>Balance as at April 30, 2016</b>	<b>\$ 3,338</b>	<b>\$ 225</b>	<b>\$ 3,563</b>
Net additions	128	126	254
Foreign exchange differences	4	(4)	-
<b>Balance as at April 30, 2017</b>	<b>\$ 3,470</b>	<b>\$ 347</b>	<b>\$ 3,817</b>

### *Warranty and Returns*

The provision relates to estimated future costs associated with warranty repairs and returns on hardware solutions. The provision is based on historical data associated with similar products. The warranty and returns are expected to be incurred within the next twelve months.

### *Lease/Retirement Obligations*

The provision relates to estimated restoration costs expected to be incurred upon the conclusion of Company leases.

## 8. LONG TERM DEBT

### a) Credit Facilities

The Company has the following credit facilities available:

1. Credit facility of \$15,000 and a treasury risk management facility up to \$10,000 available, bearing interest at prime, subject to certain covenants and secured by all Canadian based assets. Advances under these facilities bear interest at prime. There were no borrowings against either of these facilities as at April 30, 2017 or 2016.
2. Credit facility available of \$705 bearing interest at WIBOR plus 1.4% per annum. There were no borrowings outstanding under this facility as at April 30, 2017 or 2016.

### b) Long Term Debt

	April 30, 2017	April 30, 2016
1. Mortgage payable denominated in Euros, secured by buildings, bearing interest at LIBOR EUR three months fixed rate plus 1%, payable monthly, maturing in March 2021 with an option to end the contract prior to maturity upon payment of a penalty fee.	\$ 880	\$ 1,043
2. Other	133	83
	\$ 1,013	\$ 1,126
Less current portion	280	238
	\$ 733	\$ 888

## 9. CAPITAL STOCK

Authorized capital stock consists of:  
Unlimited number of preferred shares  
Unlimited number of common shares

	Number of Common Shares	Amount
<b>Balance as at April 30, 2015</b>	74,459,346	\$ 95,708
Issued on exercise of stock options	337,500	4,371
Cancelled pursuant to NCIB	(608,100)	(783)
Transferred on stock option exercise	-	1,187
<b>Balance as at April 30, 2016</b>	<b>74,188,746</b>	<b>\$ 100,483</b>
Issued on exercise of stock options	1,554,000	18,701
Transferred on stock option exercise	-	5,511
<b>Balance as at April 30, 2017</b>	<b>75,742,746</b>	<b>\$ 124,695</b>

### *Normal Course Issuer Bid*

In June 2015, the Company filed a Normal Course Issuer Bid (“NCIB”) with the TSX to repurchase, at the Company’s discretion, until June 28, 2016 up to 3,722,967 outstanding common shares on the open market or as otherwise permitted, subject to normal terms and limitations of such bids. The Company did not purchase and cancel any shares during the year, (2016 – 608,100 common shares were purchased and cancelled at a weighted average price of \$15.46).

### *Dividends Per Share*

During the year, \$1.82 in dividends per share were declared, including a special dividend of \$1.10 per share (2016 - \$0.72).

## 10. REVENUE

	2017	2016
Hardware, software including related services, training and commissioning	\$ 357,401	\$ 352,563
Long term contract revenue	27,031	28,987
	<b>\$ 384,432</b>	<b>\$ 381,550</b>

## 11. SELLING, ADMINISTRATIVE AND GENERAL EXPENSES

	2017	2016
Selling and administrative	\$ 62,135	\$ 60,986
Share-based compensation (note 13)	5,208	2,840
Depreciation of property, plant and equipment (non-production)	3,743	3,360
	<b>\$ 71,086</b>	<b>\$ 67,186</b>

## 12. STATEMENT OF CASH FLOWS

### Changes in non-cash working capital items

	2017	2016
Trade and other receivables	\$ (13,229)	\$ 24
Inventories	(21,919)	(901)
Prepaid expenses	2,357	2,471
Trade and other payables	938	5,955
Deferred revenue	9,743	3,102
Provisions	254	1,334
	\$ (21,856)	\$ 11,985

## 13. SHARE BASED PAYMENTS

### *Stock Option Plan*

The Company established, in June 2006, a stock option plan to attract, retain, motivate and compensate employees, officers and eligible directors who are integral to the growth and success of the Company. A number of shares equal to 10% of the Company's outstanding common shares are to be reserved for issuance under the stock option plan.

The Board of Directors administers the stock option plan and will determine the terms of any options granted. The exercise price of an option is to be set by the Board of Directors at the time of grant but shall not be lower than the market price as defined in the option plan at the time of grant. The term of the option cannot exceed 10 years. Stock options currently granted normally fully vest and expire by the end of the fifth year.

The changes in the number of outstanding share options are as follows:

	Number of Options	Weighted Average Exercise Price
<b>Balance as at April 30, 2015</b>	4,736,500	\$ 14.57
Granted	395,000	15.36
Exercised	(337,500)	12.95
Forfeited	(277,500)	14.25
Expired	(110,000)	14.32
<b>Balance as at April 30, 2016</b>	<b>4,406,500</b>	<b>\$ 14.72</b>
Granted	160,000	16.99
Exercised	(1,554,000)	12.03
Forfeited	(98,000)	15.97
Expired	(36,000)	11.88
<b>Balance as at April 30, 2017</b>	<b>2,878,500</b>	<b>\$ 16.29</b>

Note #13 continued ...

Exercise Price	Weighted Average Exercise Price	Number of Outstanding Options	Weighted Average Remaining Contractual Life	Number of Options Exercisable	Weighted Average Exercise Price of Exercisable Options
\$13.84 - \$14.14	\$ 13.91	410,000	0.3	-	\$ -
\$15.00 - \$16.82	\$ 15.86	827,000	1.8	236,000	\$ 16.24
\$17.03	\$ 17.03	1,456,000	1.4	873,600	\$ 17.03
\$17.19 - \$18.07	\$ 17.62	185,500	3.0	6,000	\$ 15.00
Totals	\$ 16.29	2,878,500	1.9	1,115,600	\$ 16.85

#### Restricted Share Unit Plan

The Company established, in March 2016, a restricted share unit (“RSU”) plan to provide an incentive to participants; including key executives of the Company, by rewarding such participants with equity-based compensation. Under the terms of the plan, RSU’s are issued to the participant with a vesting period of three years. On the vesting date, all RSU’s will be redeemed in cash at the fair market value at the date of vest plus any accrued dividends. The changes in the number of outstanding RSUs are as follows:

	Number of RSUs
<b>Balance as at April 30, 2016</b>	<b>210,000</b>
Granted	347,000
Forfeited	(10,500)
<b>Balance as at April 30, 2017</b>	<b>546,500</b>

As at April 30 2017, the average remaining contractual life for outstanding RSUs is 2.0 years.

#### Compensation expense

##### Stock Option Plan

The share based compensation expense that has been charged against earnings over the fiscal period is \$1,767 (2016 - \$2,604). Compensation expense on grants during the year was calculated using the Black-Scholes option pricing model with the following weighted average assumptions:

	April 30, 2017	April 30, 2016
Risk-free interest rate	1.05%	1.07%
Dividend yield	4.24%	4.69%
Expected life	5 years	5 years
Expected volatility	16%	21%
Weighted average grant-date fair value:		
Where the exercise price equaled the market price	\$1.16	\$1.48

Expected volatility is based on historical share price volatility over the past 5 years of the Company. Share based compensation expense was calculated using a weighted average forfeiture rate of 24% (2016 – 23%).

#### Restricted Share Unit Plan

The share based compensation expense that has been charged against earnings over the fiscal period is \$3,441 (2016 - 236). Share based compensation expense was calculated using a weighted average forfeiture rate of 3% (2016 – Nil). As at April 30, 2017, the total liability included within trade and other payables is \$3,677 (2016 – 236).



## 14. COMMITMENTS AND CONTINGENCIES

	Long Term Debt	Operating Leases	Total
2017	\$ 280	\$ 5,229	\$ 5,509
2018	236	4,272	4,508
2019	176	2,200	2,376
2020	184	2,125	2,309
2021	137	1,709	1,846
Thereafter	-	5,337	5,337
<b>Balance as at April 30, 2017</b>	<b>\$ 1,013</b>	<b>\$ 20,872</b>	<b>\$ 21,885</b>

Total operating lease expense during the year was \$4,099 (2016 - \$3,899).

The Company has obtained documentary and standby letters of credit aggregating to a total of \$8,399 (2016 - \$5,779).

## 15. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company's financial instruments consist of cash and cash equivalents, trade and other receivables, trade and other payables and long term debt. Unless otherwise noted, it is management's opinion that the Company is not exposed to significant interest or credit risks arising from these financial instruments.

### (a) *Fair values and classification of financial instruments:*

The Company estimates that the fair value of financial instruments approximates their carrying values. The following summarizes the significant methods and assumptions used in estimating the fair values of financial instruments:

- I. Quoted prices (unadjusted) in active markets for identical assets or liabilities.
- II. Inputs other than quoted prices included in level I that are observable for the asset or liability, either directly or indirectly. Cash and cash equivalents, trade and other receivables, trade and other payables, long term debt, and fair value disclosures have been determined using level II fair values.
- III. Inputs for the asset or liability that are not based on observable market data.

### (b) *Financial risk management:*

The Company, through its financial assets and liabilities, is exposed to various risks. The following analysis provides a measurement of risks as at April 30, 2017:

#### *Credit Risk*

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash and cash equivalents, and trade and other receivables the total of which is the maximum exposure to credit risk. The Company performs evaluations of the financial situations of its customers. Management does not believe that there is significant credit concentration or risk.

Note #15 continued ...

The Company sets up an allowance for doubtful accounts based on the credit risks of the individual customer and the customer history. Approximately 76% (2016 – 74%) of trade and other receivables are outstanding for less than 90 days as at April 30, 2017. The amounts owing over 90 days are individually evaluated and provided for where appropriate in the allowance for doubtful accounts. The trade and other receivables are presented as follows net of the allowance for doubtful accounts:

	<b>April 30,</b>		<b>April 30,</b>
	<b>2017</b>		<b>2016</b>
Trade and other receivables	\$ 120,885	\$	103,226
Allowance for doubtful accounts	(9,221)		(5,791)
	\$ 111,664	\$	97,435

The change in the allowance for doubtful accounts was as follows:

	<b>April 30,</b>		<b>April 30,</b>
	<b>2017</b>		<b>2016</b>
Balance at beginning of year	\$ 5,791	\$	4,833
Increase in allowance	3,392		705
Bad debt recaptured and write-offs	(376)		(1)
Impact of variation in exchange rates	414		254
Balance at end of year	\$ 9,221	\$	5,791

#### *Exchange Rate Risk*

The Company transacts a significant portion of its business in U.S. dollars and is therefore exposed to currency fluctuations.

U.S. dollar financial instruments are as follows:

	<b>April 30,</b>		<b>April 30,</b>
	<b>2017</b>		<b>2016</b>
Cash and cash equivalents	\$ 12,198	\$	41,068
Trade and other receivables	65,662		45,654
Trade and other payables	(4,191)		(3,501)
	\$ 73,669	\$	83,221

Based on the financial instruments as at April 30, 2017, a 5% change in the value of the U.S. dollar would result in a gain or loss of \$3,683 in earnings before income tax.

#### *Liquidity Risk*

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with its financial liabilities. The Company's primary source of liquidity is its cash reserves. The Company also maintains certain credit facilities to support short term funding of operations and trade finance. The Company believes it has sufficient available funds to meet current and foreseeable financial requirements. The Company expects to settle all current financial liabilities within the next year. Maturity of long term debt is disclosed in Note 14.

## 16. SEGMENTED INFORMATION

The Company reviewed its operations and determined that it operates a single reportable segment, the television broadcast equipment market. The single reportable operating segment derives its revenues from the sale of hardware and software solutions including related services, training and commissioning.

Revenue		2017		2016
United States	\$	210,087	\$	199,806
International		155,350		165,541
Canada		18,995		16,203
	\$	384,432	\$	381,550

	April 30, 2017		April 30, 2016	
	Property, Plant and Equipment	Goodwill	Property, Plant and Equipment	Goodwill
United States	\$ 10,486	\$ 390	\$ 11,813	\$ 359
International	9,690	17,805	9,750	17,927
Canada	23,976	-	21,408	-
	\$ 44,152	\$ 18,195	\$ 42,971	\$ 18,286

## 17. RELATED PARTY TRANSACTIONS

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Company and other related parties are disclosed below.

### *Related Party Transactions*

Two shareholders each indirectly hold a 10% interest in the Company's leased premises in Ontario. This lease expires in 2019 with a total of \$1,605 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to \$864 (2016 - \$845) with no outstanding amounts due as at April 30, 2017.

The Company also leases property where two shareholders indirectly own 100% interest. This lease expires in 2021 with a total of \$1,121 committed over the remaining term. During the year, rent paid was \$255 (2016 - \$246) and with no outstanding amounts due as at April 30, 2017.

On December 1, 2008 the Company entered into an agreement with two shareholders who each indirectly hold a 20% interest in the Company's leased premises in Ontario. This lease expires in 2018 with a total of \$1,323 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to \$812 (2016 - \$795) with no outstanding amounts due as at April 30, 2017.

On May 1, 2009 the Company entered into a property lease agreement with two shareholders who each indirectly hold a 35% interest. This lease expires in 2019 with a total of \$970 committed over the remaining term. During the year, rent paid was \$462 (2016 - \$462) with no outstanding amounts due as at April 30, 2017.

On December 15, 2013 the Company renewed a property lease agreement with a director who indirectly owns 100% interest. The lease expires in 2018 with a total of \$235 committed over the remaining term. During the year, rent paid was \$141 (2016 - \$141) with no outstanding amounts due as at April 30, 2017.

Note #17 continued ...

On May 1, 2016 the Company entered into a property lease agreement with two shareholders who each hold an indirect interest. This lease expires in 2026 with a total of \$9,080 committed over the remaining term. During the year, rent paid was \$967 (2016 – Nil) with no outstanding amounts due as at April 30, 2017.

On August 1, 2016 the Company entered into a property lease agreement where two shareholders indirectly own 100% interest. This lease expires in 2026 with a total of \$2,451 committed over the remaining term. During the year, rent paid was \$182 (2016 – Nil) with no outstanding amounts due as at April 30, 2017.

These transactions were in the normal course of business and recorded at an exchange value established and agreed upon by related parties.

The remuneration of directors and other members of key management personnel for the years ended April 30, 2017 and April 30, 2016 are as follows:

	2017		2016	
Short-term salaries and benefits	\$	4,840	\$	4,549
Share-based payments		-		2,008
	\$	4,840	\$	6,557

The total employee benefit expense was \$119,703 (2016 - \$106,749).

*Subsidiaries:*

The Company has the following significant subsidiaries:

Company	% Ownership	Location
Evertz Microsystems Ltd.	100%	Canada
Evertz USA	100%	United States
Evertz UK	100%	United Kingdom
Holdtech Kft.	100%	Hungary
Tech Digital Manufacturing Limited	100%	Canada
Truform Metal Fabrication Ltd.	75%	Canada

## 18. NON-CONTROLLING INTERESTS

The Company has non-controlling interests of 25% with Truform Metal Fabrication Ltd., located within Canada, 10% with Studiotech Poland located within Poland and 20% with ATCI, located within the USA. The table below summarizes the aggregate financial information relating to subsidiaries before eliminating entries, as no such subsidiary is individually significant.

	April 30,	
	2017	2016
Current assets	\$ 17,844	\$ 16,114
Non-current assets	9,503	9,667
Current liabilities	3,146	4,292
Non-current liabilities	585	649
Equity attributable to shareholders	19,673	17,309
Non-controlling interest	3,943	3,531

	April 30,	
	2017	2016
Revenue	\$ 36,861	\$ 40,930
Net earnings attributable to:		
Shareholders	2,174	2,971
Non-controlling interest	613	667

## 19. CAPITAL DISCLOSURES

The Company's capital is composed of total equity attributable to shareholders which totals \$317,830 (2016 - \$366,205) as at April 30. The Company's objective in managing capital is to ensure sufficient liquidity to finance increases in non-cash working capital, capital expenditures for capacity expansions, pursuit of selective acquisitions and the payment of quarterly dividends.

The Company takes a conservative approach towards financial leverage and management of financial risk and the Company currently satisfies their internal requirements.

The Company is not subject to any capital requirements imposed by a regulator.

## 20. EARNINGS PER SHARE

	2017	2016
Weighted average common shares outstanding	75,040,113	74,360,423
Dilutive-effect of stock options	334,091	483,070
Diluted weighted average common shares outstanding	75,374,204	74,843,493

The weighted average number of diluted common shares excludes 185,500 options because they were anti-dilutive during the period (2016 – 1,659,500).

## 21. INCOME TAXES

The Company's effective income tax rate differs from the statutory combined Canadian income tax rate as follows:

	2017		2016
Expected income tax expense using statutory rates (25%, 2016 - 25%)	\$ 23,386	\$	24,199
Difference in foreign tax rates	(46)		717
Benefit arising from a previously unrecognized tax loss	(1,020)		(440)
Non-deductible stock based compensation	1,380		690
Items reclassified from accumulated other comprehensive income	-		(154)
Other	73		897
	\$ 23,773	\$	25,909

Benefit arising from a previously unrecognized tax loss has been recognized in the year as a result of new business opportunities expected to result in taxable income in future years.

Components of deferred income taxes are summarized as follows:

	April 30, 2017		April 30, 2016
<b>Deferred income tax liabilities:</b>			
Tax loss carried forward	\$ (1,347)	\$	(1,294)
Research and development tax credits	1,748		1,936
Equipment tax vs accounting basis	5,742		7,130
Non-deductible reserves	(1,716)		(2,227)
	\$ 4,427	\$	5,545

As at April 30, 2017, the Company had \$3,593 (2016 - \$3,237) in tax losses for which no deferred tax asset has been recognized in the statement of financial position. Of these losses, \$1,677 expire in 2025 while the remaining balance has no expiry.

The Company's 2015 and 2016 Scientific Research and Experimental Development ("SR&ED") tax claims are currently under audit by the Canada Revenue Agency. Prior SR&ED audits have resulted in approval of past claims, with any financial adjustments being insignificant. Although the outcome is uncertain, the Company is of the view that similar results are anticipated.

## 22. SUBSEQUENT EVENT

On June 13, 2017 the Company declared a quarterly dividend of \$0.18 with a record date of June 23, 2017 and a payment date of June 30, 2017.