Interim condensed consolidated financial statements of

# **EVERTZ TECHNOLOGIES LIMITED**

Three month and Six month periods ended October 31, 2019 and 2018 (Unaudited)

## **MANAGEMENT REPORT**

The management of Evertz Technologies Limited ("Evertz" or the "Company") is responsible for the preparation of the accompanying interim condensed consolidated financial statements. The interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards and are considered by management to present fairly the consolidated financial position, operating results and cash flows of the Company.

These interim condensed consolidated financial statements have not been reviewed by the auditor. These interim condensed consolidated financial statements are unaudited and include all adjustments, consisting of normal and recurring items, that management considers necessary for the fair presentation of the consolidated financial position, results of operations and cash flows.

Index to Financial Statements (Unaudited)

Interim condensed consolidated financial statements Three month and Six month periods ended October 31, 2019 and 2018

Interim Condensed Consolidated Statements of Financial Position	4
Interim Condensed Consolidated Statements of Changes in Equity	5
Interim Condensed Consolidated Statements of Earnings	6
Interim Condensed Consolidated Statements of Comprehensive Earnings	7
Interim Condensed Consolidated Statements of Cash Flows	8
Notes to the Interim Condensed Consolidated Financial Statements	9-17

Interim Condensed Consolidated Statements of Financial Position (Unaudited)

As at October 31, 2019 and April 30, 2019 (In thousands of Canadian dollars)

(in thousands of Canadian donars)

		October 31, 2019		April 30,
Assets		2019		2019
Current assets				
	\$	5 440	¢	104 592
Cash and cash equivalents Marketable securities	ф	5,449	\$	104,583
Trade and other receivables		104.059		4,023
		124,258		81,498
Contract assets		14,671		22,348
Prepaid expenses		8,945		9,045
Inventories		172,969		171,271
Income tax receivable		-		708
		326,292		393,476
Property, plant and equipment (note 3)		47,254		48,887
Right-of-use assets (note 13)		31,273		-
Goodwill		20,600		20,716
Intangibles		1,701		1,952
Deferred income taxes		581		1,566
	\$	427,701	\$	466,597
Liabilities				
Current liabilities				
Trade and other payables	\$	54,807	\$	63,647
Provisions (note 4)	Ŷ	4,810	Ŷ	4,171
Deferred revenue		39,689		42,843
Current portion of long term debt		294		294
Current portion of lease obligations (note 13)		4,164		
Income tax payable		490		_
		104,254		110,955
Long-term lease obligations (note 13)		27,663		-
Long-term debt		107		239
Deferred income taxes		-		-
		132,024		111,194
Equity				
Capital stock (note 5)		144,576		139,865
Share based payment reserve		8,006		8,245
Accumulated other comprehensive earnings		1,473		1,729
Retained earnings		139,538		203,284
		141,011		205,013
Total equity attributable to shareholders		293,593		353,123
Non-controlling interest		2,084		2,280
		295,677		355,403
	\$	427,701	\$	466,597

See accompanying notes to the interim condensed consolidated financial statements.

Evertz Technologies Limited

Three month and Six month periods ended October 31, 2019

Interim Condensed Consolidated Statements of Changes in Equity (Unaudited)

Three month periods ended October 31, 2019 and 2018 (In thousands of Canadian dollars)

		Sh	are-based	F	Accumulated other			Total equity		Non-	
	Capital	511	payment	c01	nprehensive	Retained	attr	ributable to	cor	ntrolling	Total
	stock		reserve	coi	earnings	earnings		areholders		interest	Equity
Balance at April 30, 2018	\$ 138,675	\$	7,885	\$	2,149	\$ 180,518	\$	329,227	\$	2,056	\$ 331,283
• '	<i>.</i>		,		,	,		,		<i>.</i>	,
Net earnings for the period	-		-		-	37,619		37,619		323	37,942
Foreign currency translation											
adjustment	-		-		(1,259)	-		(1,259)		(42)	(1,301)
Total comprehensive earnings for the period	\$ -	\$	-	\$	(1,259)	\$ 37,619	\$	36,360	\$	281	\$ 36,641
Dividends declared	-		-		-	(27,542)		(27,542)		(375)	(27,917)
Impact of change in accounting policy	-		-		-	(21)		(21)		-	(21)
Share based compensation expense	-		173		-	-		173		-	173
Exercise of employee stock options	587		-		-	-		587		-	587
Transfer on stock option exercise	97		(97)		-	-		-		-	-
Balance at October 31, 2018	\$ 139,359	\$	7,961	\$	890	\$ 190,574	\$	338,784	\$	1,962	\$ 340,746
Balance at April 30, 2019	\$ 139,865	\$	8,245	\$	1,729	\$ 203,284	\$	353,123	\$	2,280	\$ 355,403
Net earnings for the period	-		-		-	33,449		33,449		284	33,733
Foreign currency translation											
adjustment	-		-		(256)	-		(256)		(30)	(286)
Total comprehensive earnings for the period	\$ -	\$	-	\$	(256)	\$ 33,449	\$	33,193	\$	254	\$ 33,447
Dividends declared	-		-		-	(96,757)		(96,757)		(450)	(97,207)
Share based compensation expense	-		152		-	-		152		-	152
Exercise of employee stock options	4,372		-		-	-		4,372		-	4,372
Transfer on stock option exercise	391		(391)		-	-		-		-	-
Repurchase of common shares	(52)		-		-	(438)		(490)		-	(490)
Balance at October 31, 2019	\$ 144,576	\$	8,006	\$	1,473	\$ 139,538	\$	293,593	\$	2,084	\$ 295,677

Interim Condensed Consolidated Statements of Earnings (Unaudited)

Three month and six month periods ended October 31, 2019 and 2018 (In thousands of Canadian dollars, except per share amounts)

	Th	ree month	peri	od ended	S	ix month <b>j</b>	ærio	d ended
		Octob	<u>er 3</u>	1,		Octob	<u>er 3</u>	1,
		2019		2018		2019		2018
Revenue (notes 9 and 10)	\$	119,788	\$	112,280	\$	223,199	\$	215,369
Cost of goods sold		50,466		48,122		94,725		92,433
Gross margin		69,322		64,158		128,474		122,936
Expenses								
Selling, administrative and general (note 6)		20,009		18,458		38,964		35,702
Research and development		22,938		21,083		45,632		42,403
Investment tax credits		(1,978)		(1,933)		(3,981)		(3,936)
Foreign exchange loss (gain)		1,130		(838)		2,907		(1,910)
		42,099		36,770		83,522		72,259
		27,223		27,388		44,952		50,677
Finance income		361		310		812		669
Finance costs		(78)		(83)		(541)		(509)
Other income (expenses)		(223)		5		(182)		140
Earnings before income taxes		27,283		27,620		45,041		50,977
Provision for (recovery of) income taxes								
Current		7,707		7,876		11,274		13,494
Deferred		(950)		(837)		34		(459)
		6,757		7,039		11,308		13,035
Net earnings for the period	\$	20,526	\$	20,581	\$	33,733	\$	37,942
Net earnings attributable to non-controlling interest		154		235		284		323
Net earnings attributable to shareholders		20,372		20,346		33,449		37,619
Net earnings for the period	\$	20,526	\$	20,581	\$	33,733	\$	37,942
Earnings per share (note 12)								
Basic	\$	0.27	\$	0.27	\$	0.44	\$	0.49
Diluted	\$	0.27	\$	0.27	\$	0.44	\$	0.49

Interim Condensed Consolidated Statements of Comprehensive Earnings (Unaudited)

Three month and six month periods ended October 31, 2019 and 2018 (In thousands of Canadian dollars)

	Thr	ee month Octol	-	iod ended 1,	Si	x month p Octob		
		2019		2018		2019		2018
Net earnings for the period	\$	20,526	\$	20,581	\$	33,733	\$	37,942
Items that may be reclassified to net earnings:								
Foreign currency translation adjustment		2,560		(176)		(286)		(1,301)
Comprehensive earnings	\$	23,086	\$	20,405	\$	33,447	\$	36,641
Comprehensive earnings attributable to non-controlling interest	\$	157	\$	211	\$	254	\$	281
Comprehensive earnings attributable to shareholders	\$	22,929	\$	20,194	\$	33,193	\$	36,360
Comprehensive earnings	\$	23,086	\$	20,405	\$	33,447	\$	36,641

Interim Condensed Consolidated Statements of Cash Flows (Unaudited)

Three month and six month periods ended October 31, 2019 and 2018 (In thousands of Canadian dollars)

		period ended er 31,		period ended per 31,
	2019	2018	2019	2018
Operating activities				
Net earnings for the period §	20,526	\$ 20,581	\$ 33,733	\$ 37,942
Add: Items not involving cash	,	. ,	. ,	. ,
Depreciation of property, plant and equipment	2,531	2,787	5,128	5,450
Amortization of right-of-use assets (note 13)	1,322	-	2,608	-
Amortization of intangibles	106	-	208	-
Gain on disposal of property, plant and equipment	(5)	(14		(67)
Unrealized loss (gain) on marketable securities	24	51	, , ,	(52)
Realized gain on marketable securities	(33)	-	(33)	
Share based compensation (note 8)	72	93		173
Interest expense	331	11		14
Deferred income tax recovery	(950)	(837		(459)
	23,924	22,672	,	43,001
Current tax expenses, net of investment tax credits	5,729	6,061		9,676
Income taxes paid	(2,708)	(5,508		,
Changes in non-cash working capital items (note 7)	(39,888)	(30,809		(28,049)
Cash (used in) provided by operating activities	(12,943)	(7,584		16,653
			/ / /	,
Investing activities				
Acquisition of property, plant and equipment	(2,246)	(3,088	) (3,906)	(5,354)
Proceeds from disposal of property, plant and equipment	22	22	82	128
Acquisition of marketable securities	-	(2,869	) -	(13,708)
Proceeds from disposal of marketable securities	4,056	-	4,056	-
Cash (used in) provided by investing activities	1,832	(5,935	) 232	(18,934)
Financing activities				
Repayment of long term debt	(49)	(218	) (119)	(183)
Principle payments of lease liabilities	(1,018)	-	(2,053)	-
Interest paid	(331)	(11	) (663)	(14)
Dividends paid	(82,976)	(13,771	) (96,757)	(27,541)
Dividends paid by subsidiaries to non-controlling interests	(450)	(375	) (450)	(375)
Capital stock repurchased	(490)	-	(490)	-
Capital stock issued	3,441	335	4,372	587
Cash used in financing activities	(81,873)	(14,040	) (96,160)	(27,526)
Effect of exchange rates on cash and cash equivalents	2,112	1,028	1,841	812
Decrease in cash and cash equivalents	(90,872)	(26,531		
Cash and cash equivalents beginning of period	96,321	91,720		94,184
Cash and cash equivalents end of period	5,449	\$ 65,189	\$ 5,449	\$ 65,189

## NOTES TO THE INTERIM CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

Three month and six month ended October 31, 2019 and 2018

(in thousands of Canadian dollars, except for "number of common shares", "number of options" and "per share" information)

Evertz Technologies Limited ("Evertz" or the "Company") is incorporated under the *Canada Business Corporations Act.* The Company is incorporated and domiciled in Canada and the registered head office is located at 5292 John Lucas Drive, Burlington, Ontario, Canada. The Company is a leading supplier of software, equipment and technology solutions to content creators, broadcasters, specialty channels and television service providers. The Company designs, manufactures and distributes video and audio infrastructure solutions for the production, postproduction, broadcast and telecommunications markets.

## 1. STATEMENT OF COMPLIANCE

These interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB") and under International Accounting Standard ("IAS") 34 "Interim Financial Reporting" using the same accounting policies as described in the Company's consolidated financial statements for the year ended April 30, 2019, except for new accounting policies that were adopted on May 1, 2019 as described in Note 2.

These interim condensed consolidated financial statements do not include all information and note disclosures required by IFRS for annual financial statements, and therefore; should be read in conjunction with the April 30, 2019 annual consolidated financial statements.

These interim condensed consolidated financial statements were authorized for issue by the Board of Directors on December 12, 2019.

## 2. SIGNIFICANT ACCOUNTING POLICIES

## **Changes in Accounting Policies**

IFRS 16, *Leases* ("IFRS 16") was issued by the IASB in January 2016 to replace IAS 17, *Leases* and *IFRIC 4*, *Determining whether an arrangement contains a lease*. IFRS 16 introduced a single accounting model for lessees to bring leases on-balance sheet, while leaving lessor accounting largely unchanged. The Company adopted IFRS 16 on May 1, 2019 using the modified retrospective approach and therefore the comparative information has not been restated and continues to be reported under IAS 17 Leases and IFRIC 4 Determining whether an arrangement contains a lease. The impact resulting from adoption of IFRS 16 is disclosed in Note 13.

## 3. **PROPERTY, PLANT AND EQUIPMENT**

		Oc	tober 31, 20	19			Apri	1 30, 2019		
		A	Accumulated		Carrying	Accumulate			(	Carrying
	Cos	st I	Depreciation	1	Amount	Cost	Dep	reciation		Amount
Office furniture and equipment	\$ 4,63	2 5	\$ 3,011	\$	1,621	\$ 4,252	\$	2,586	\$	1,666
Research and development equipment	36,26	7	22,708	3	13,559	34,549		22,029		12,520
Airplanes	11,52	5	8,286	5	3,239	11,348		7,992		3,356
Machinery and equipment	66,62	3	52,085	5	14,538	64,858		48,266		16,592
Leaseholds	8,88	1	5,308	3	3,573	8,770		5,078		3,692
Land	2,33	0		-	2,330	2,379		-		2,379
Buildings	11,22	1	2,827	7	8,394	11,488		2,806		8,682
	5 141,47	9 3	\$ 94,225	5 \$	47,254	\$ 137,644	\$	88,757	\$	48,887

## 4. **PROVISIONS**

	Warranty and			se/Retirement	
		Returns		Obligations	Total
Balance as at April 30, 2019	\$	3,629	\$	542	\$ 4,171
Net additions		651		51	702
Foreign exchange differences		(50)		(13)	(63)
Balance as at October 31, 2019	\$	4,230	\$	580	\$ 4,810

#### Warranty and Returns

The provision relates to estimated future costs associated with standard warranty repairs and returns on hardware solutions. The provision is based on historical data associated with similar products. The warranty and returns are expected to be incurred within the next twelve months.

#### Lease/Retirement Obligations

The provision relates to estimated restoration costs expected to be incurred upon the conclusion of Company leases.

## 5. CAPITAL STOCK

Authorized capital stock consists of: Unlimited number of preferred shares Unlimited number of common shares

	Number of	Amount
	Common Shares	
Balance as at April 30, 2019	76,545,246 \$	139,865
Issued on exercise of stock options	284,000	4,372
Cancelled pursuant to NCIB (note 5)	(27,600)	(52)
Transferred on stock option exercise	-	391
Balance as at October 31, 2019	76,801,646 \$	144,576

#### Dividends Per Share

During the quarter, \$1.08 in dividends per share was declared (2019 - \$0.18).

## Normal Course Issuer Bid

In October 2019, the Company filed a Normal Course Issuer Bid ("NCIB") with the TSX to repurchase, at the Company's discretion, until October 23, 2020 up to 3,830,252 outstanding common shares on the open market or as otherwise permitted, subject to normal terms and limitations of such bids. During the quarter, the Company purchased and cancelled 27,600 common shares at a weighted average price of \$17.76.

## 6. SELLING, ADMINISTRATIVE AND GENERAL EXPENSES

	Th	Three month period ended October 31,			Six month period ended October 31,				
		2019		2018		2019		2018	
Selling and administrative	\$	18,004	\$	16,389	\$	34,334	\$	32,294	
General:									
Share based compensation (note 8)		1,141		1,306		2,872		1,907	
Amortization of intangibles		106		-		208		-	
Depreciation of property, plant and equipment									
(non-production)		758		763		1,550		1,501	
	\$	20,009	\$	18,458	\$	38,964	\$	35,702	

## 7. STATEMENT OF CASH FLOWS

	Th	Three month period ended October 31,			Six month period ended October 31,				
		2019	2018		2019	2018			
Trade and other receivables	\$	(38,509) \$	(23,056)	\$	(48,816) \$	(33,689)			
Contract assets		1,458	4,541		7,677	10,355			
Prepaid expenses		(153)	(74)		(18)	(1,492)			
Inventories		2,992	(4,664)		(2,224)	(4,024)			
Trade and other payables		(6,292)	(14,257)		(8,046)	(5,307)			
Deferred revenue		(195)	6,804		1,954	6,162			
Provisions		811	(103)		639	(54)			
	\$	(39,888) \$	(30,809)	\$	(48,834) \$	(28,049)			

#### Changes in non-cash working capital items

#### 8. SHARE BASED PAYMENTS

#### Stock Option Plan

The Company established, in June 2006, a stock option plan to attract, retain, motivate and compensate employees, officers and eligible directors who are integral to the growth and success of the Company. A number of shares equal to 10% of the Company's outstanding common shares are to be reserved for issuance under the stock option plan.

The Board of Directors administers the stock option plan and will determine the terms of any options granted. The exercise price of an option is to be set by the Board of Directors at the time of grant but shall not be lower than the market price as defined in the option plan at the time of grant. The term of the option cannot exceed 10 years. Stock options currently granted normally fully vest and expire by the end of the fifth year.

The changes in the number of outstanding share options are as follows:

Balance as at April 30, 2019	1,413,500	\$ Exercise Price 16.13
Granted Exercised	65,000 (284,000)	17.65 15.39
Forfeited	(56,000)	15.97
Expired	(45,500)	17.58
Balance as at October 31, 2019	1,093,000	\$ 16.36

Stock options outstanding as at October 31, 2019 are:

Exercise Price	0	hted Average xercise Price	Number of Outstanding	Weighted Average Remaining	Number of Options	0	nted Average cise Price of
			Options	Contractual Life	Exercisable	Exercis	able Options
\$15.20 - \$15.37	\$	15.36	103,000	0.7	24,000	\$	15.37
\$15.61 - \$15.80	\$	15.69	460,000	4.0	-	\$	-
\$16.08 - \$17.38	\$	16.72	295,000	3.0	30,000	\$	17.38
\$17.39 - \$18.63	\$	17.63	235,000	2.9	52,000	\$	17.85
Totals	\$	16.36	1,093,000	3.2	106,000	\$	17.16

#### Note #8 continued ...

#### Restricted Share Unit Plan

The Company established, in March 2016, a restricted share unit ("RSU") plan to provide an incentive to participants; including key executives of the Company, by rewarding such participants with equity-based compensation. Under the terms of the plan, RSU's are issued to the participant with a vesting period of three years. On the vesting date, all RSU's will be redeemed in cash at the fair market value at the date of vest plus any accrued dividends. The changes in the number of outstanding RSUs are as follows:

	Number of
	RSUs
Balance as at April 30, 2019	812,500
Granted	118,000
Exercised	(301,000)
Balance as at October 31, 2019	629,500

As at October 31, 2019, the average remaining contractual life for outstanding RSUs is 2.1 years (2018 – 1.4 years).

#### **Compensation expense**

#### Stock Option Plan

The share based compensation expense that has been charged against earnings over the six month and three month period is \$152 (2018 - \$173) and \$72 (2018 - \$93). Compensation expense on grants during the period was calculated using the Black-Scholes option pricing model with the following weighted average assumptions:

	Six month period ended	Six month period ended
	October 31, 2019	October 31, 2018
Risk-free interest rate	1.33%	2.15%
Dividend yield	4.08%	4.59%
Expected life	5 years	5 years
Expected volatility	14%	15%
Weighted average grant-date fair value	\$1.06	\$1.11

Expected volatility is based on historical share price volatility over the past five years of the Company. Share based compensation expense was calculated using a weighted average forfeiture rate of 18% (2018 - 21%).

#### Restricted Share Unit Plan

The share based compensation expense that has been charged against earnings over the six month and three month period is \$2,720 (2018 - \$1,733) and \$1,069 (2018 - \$1,212). Share based compensation expense was calculated using a weighted average forfeiture rate of 8% (2018 - 5%). As at October 31, 2019, the total liability included within trade and other payables is \$3,607 (2018 - \$9,268).

## 9. SEGMENTED INFORMATION

The Company reviewed its operations and determined that it operates a single reportable segment, the television broadcast equipment market. The single reportable operating segment derives its revenues from the sale of hardware and software solutions including related services, training and commissioning.

	Three month period ended October 31,					Six month period ended October 31,				
Revenue		2019		2018		2019		2018		
United States	\$	86,573	\$	72,187	\$	155,780	\$	142,122		
International		31,197		34,749		62,417		62,643		
Canada		2,018		5,344		5,002		10,604		
	\$	119,788	\$	112,280	\$	223,199	\$	215,369		

	October 31, 2019							April 30, 2019						
		roperty, lant and			Int	angible		roperty, ant and			In	tangible		
	Equipment		Goodwill		Assets		Equipment		Goodwill		Asset			
United States	\$	5,107	\$	1,330	\$	1,701	\$	5,713	\$	1,361	\$	1,952		
International		11,803		17,687		-		11,590		17,772		-		
Canada		30,344		1,583		-		31,584		1,583		-		
	\$	47.254	\$	20,600	\$	1.701	\$	48.887	\$	20,716	\$	1.952		

## 10. **REVENUE**

	Three month period ended October 31,				S	Six month period ended October 31,			
	2019 2018					2019	2018		
Hardware, software including related services,									
training and commissioning		107,067		108,154		198,159		207,181	
Long term contract revenue		12,721		4,126		25,040		8,188	
	\$	119,788	\$	112,280	\$	223,199	\$	215,369	

## 11. RELATED PARTY TRANSACTIONS

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Company and other related parties are disclosed below.

## Related Party Transactions

Two shareholders each indirectly hold a 16% interest in the Company's leased premises in Ontario. This lease expires in 2029 with a total of \$10,126 committed over the remaining term. During the six month and three month periods, rent paid for the leased principal premises amounted to \$509 (2018 - \$443) and \$255 (2018 - \$221) with no outstanding amounts due as at October 31, 2019.

The Company also leases property where two shareholders indirectly own 100% interest. This lease expires in 2021 with a total of \$490 committed over the remaining term. During the six month and three month periods, rent paid for the leased principal premises amounted to \$132 (2018 - \$132) and \$66 (2018 - \$66) with no outstanding amounts due as at October 31, 2019.

On December 1, 2008 the Company entered into a property lease agreement where two shareholders each indirectly hold a 20% interest in the Company's leased premises in Ontario. This lease expires in 2028 with a total of \$8,155 committed over the remaining term. During the six month and three month periods, rent paid for the leased principal premises amounted to \$430 (2018 - \$418) and \$210 (2018 - \$209) with no outstanding amounts due as at October 31, 2019.

Evertz Technologies Limited

#### Note #11 continued ...

On May 1, 2009 the Company entered into a property lease agreement where two shareholders each indirectly hold a 35% interest. This lease expires in 2029 with a total of \$5,181 committed over the remaining term. During the six month and three month periods, rent paid for the leased principal premises amounted to \$254 (2018 – \$242) and \$127 (2018 - \$121) with no outstanding amounts due as at October 31, 2019.

The Company also leases a property where two shareholders indirectly own 100% interest. The lease expires in 2023 with a total of \$483 committed over the remaining term. During the six month and three month periods, rent paid for the leased principal premises amounted to \$76 (2018 - \$71) and \$38 (2018 - \$35) with no outstanding amounts due as at October 31, 2019.

On May 1, 2016 the Company entered into a property lease agreement where two shareholders each hold a 46.6% interest. This lease expires in 2026 with a total of 6,640 committed over the remaining term. During the six month and three month periods, rent paid for the leased principal premises amounted to 491 (2018 - 491) and 245 (2018 - 245) with no outstanding amounts due as at October 31, 2019.

On August 1, 2016 the Company entered into a property lease agreement where two shareholders indirectly own 100% interest. This lease expires in 2026 with a total of \$1,831 committed over the remaining term. During the six month and three month periods, rent paid for the leased principal premises amounted to \$127 (2018 - \$124) and \$63 (2018 - \$63) with no outstanding amounts due as at October 31, 2019.

These transactions were in the normal course of business and recorded at an exchange value established and agreed upon by related parties.

## 12. EARNINGS PER SHARE

	Three month pe October		Six month period ended October 31,			
	2019	2018	2019	2018		
Weighted average common shares outstanding	76,729,430	76,506,398	76,642,814	76,497,637		
Dilutive effect of stock options	53,935	10,834	79,079	19,124		
Diluted weighted average common shares						
outstanding	76,783,365	76,517,232	76,721,893	76,516,761		

The weighted average number of diluted common shares excludes 47,500 options because they were anti-dilutive during the period (2018 - 1,819,000).

## 13. EXPLANATION OF ADOPTION OF IFRS 16, LEASES

IFRS 16, *Leases* ("IFRS 16") was issued by the IASB in January 2016 to replace IAS 17, *Leases* and *IFRIC 4*, *Determining whether an arrangement contains a lease*. IFRS 16 introduced a single accounting model for lessees to bring leases on-balance sheet, while leaving lessor accounting largely unchanged. The details of the primary changes on adoption of IFRS 16 are set out below.

A lessee is now required to recognize, on its statement of financial position, a right-of-use asset, representing its right to use the underlying leased asset, and a lease liability, representing its obligation to make lease payments.

#### Note #13 continued ...

The Company has adopted IFRS 16, effective May 1, 2019, using the modified retrospective approach. Under this approach, the Company has applied IFRS 16 to all contracts that are not complete on the date of initial application, without restatement of comparative figures as previously reported for 2019. Therefore, the comparative information has not been restated and continues to be reported under IAS 17 and IFRIC 4. At transition, the Company applied the practical expedient available to us as lessee that allows the Company to maintain its lease assessments made under IAS 17 and IFRIC 4 for existing contracts. Therefore, the definition of a lease under IFRS 16 was applied only to contracts entered into or changed after May 1, 2019.

When applying IFRS 16 to leases previously classified as operating leases, the Company has followed practical expedients that allow a single discount rate to a portfolio of leases with similar characteristics; allow the exclusion of initial direct costs from measuring the right-of-use asset as at May 1, 2019; allow the use of hindsight in determining the lease term where the lease contract contains purchase, extension, or termination options; and reliance upon the Company's assessment of whether leases are onerous under the requirements of IAS 37, *Provisions, contingent liabilities and contingent assets* as at May 1, 2019 as an alternative to reviewing the Company's right-of-use assets for impairment. The Company has also elected to account for all short-term leases and all leases for which the underlying asset is of low value as expenses on either a straight-line basis over the lease term or another systematic basis, and thus not recognize a lease liability and a right-of-use asset at the date of initial application.

For remaining leases previously classified as operating leases under IAS 17, the lease liability has been measured at the present value of the remaining lease payments, discounted using the related incremental borrowing rate as at May 1, 2019. The weighted average discount rate applied to the total lease liabilities recognized on transition was 3.95%. The associated right-of-use asset has been measured at an amount equal to the lease liability, adjusted by the amount of any lease retirement obligations, lease incentives previously received, and prepaid or accrued lease payments recognized in the statement of financial position immediately before the date of initial application.

As a result of adopting IFRS 16, the Company has recognized a significant increase to both right-of-use assets and lease liabilities on the Consolidated Statements of Financial Position, with no net impact on retained earnings. The impact on the Consolidated Income Statement is a decrease in operating lease expenses and an increase in amortization of the right-of-use asset and interest costs on the lease liability. Amortization of right-of-use assets and operating lease expenses are recorded in the same line items within the Consolidated Income Statement.

Prior to adopting IFRS 16, the Company had a total amount of future lease commitments as at May 1, 2019 of \$39,197. The difference between the total lease liabilities recognized on transition of \$33,621 and future lease commitments of \$39,197 as disclosed in the Company's 2019 Annual Consolidated Financial Statements, was mainly a result of discounting on the minimum lease payments and the exclusion of short-term leases and leases for which the underlying asset is of low value from the total lease liability recognized upon transition.

The Company had no leases previously classified as finance leases under IAS 17, as at May 1, 2019. There was no significant impact for contracts in which the Company is the lessor.

Below is the effect of transition to IFRS 16 on our condensed consolidated statement of financial position as at May 1, 2019:

#### Note #13 continued ...

## (In thousands of Canadian dollars)

		ported as at il 30, 2019	ct of IFRS ransition	Subsequent to tranition as at May 1, 2019	
Assets	- <b>F</b>		 		<i>J = J = V = P</i>
Current assets					
Cash and cash equivalents	\$	104,583	\$ -	\$	104,583
Marketable securities		4,023	-		4,023
Trade and other receivables		81,498	-		81,498
Contract assets		22,348	-		22,348
Prepaid expenses		9,045	-		9,045
Inventories		171,271	-		171,271
Income tax receivable		708	-		708
		393,476	-		393,476
Property, plant and equipment		48,887	-		48,887
Right of use assets		-	33,621		33,621
Goodwill		20,716	-		20,716
Intangibles		1,952	-		1,952
Deferred income taxes		1,566	-		1,566
	\$	466,597	\$ 33,621	\$	500,218
Liabilities					
Current liabilities					
Trade and other payables	\$	63,647	\$ -	\$	63,647
Provisions		4,171	-		4,171
Deferred revenue		42,843	-		42,843
Current portion of long term debt		294	-		294
Current portion of lease obligations		-	4,117		4,117
		110,955	4,117		115,072
Long-term lease obligations		-	29,504		29,504
Long term debt		239	-		239
		111,194	33,621		144,815
Equity					
Capital stock		139,865	-		139,865
Share based payment reserve		8,245	-		8,245
Accumulated other comprehensive earnings		1,729	-		1,729
Retained earnings		203,284	-		203,284
		205,013	-		205,013
Total equity attributable to shareholders		353,123	-		353,123
Non-controlling interest		2,280	-		2,280
		355,403	-		355,403
	\$	466,597	\$ 33,621	\$	500,218

During the six month and three month periods ended October 31, 2019, the Company recognized amortization of right-of-use assets of \$2,608 and \$1,322 as well as finance costs on lease liabilities of \$652 and \$323. In the Consolidated Statement of Cash Flows, additional line items were added that related to the amortization of the right-of-use assets and principle payments of lease liabilities.

## 14. SUBSEQUENT EVENT

On December 12, 2019 the Company declared a quarterly dividend of \$0.18 with a record date of December 20, 2019 and a payment date of December 27, 2019.