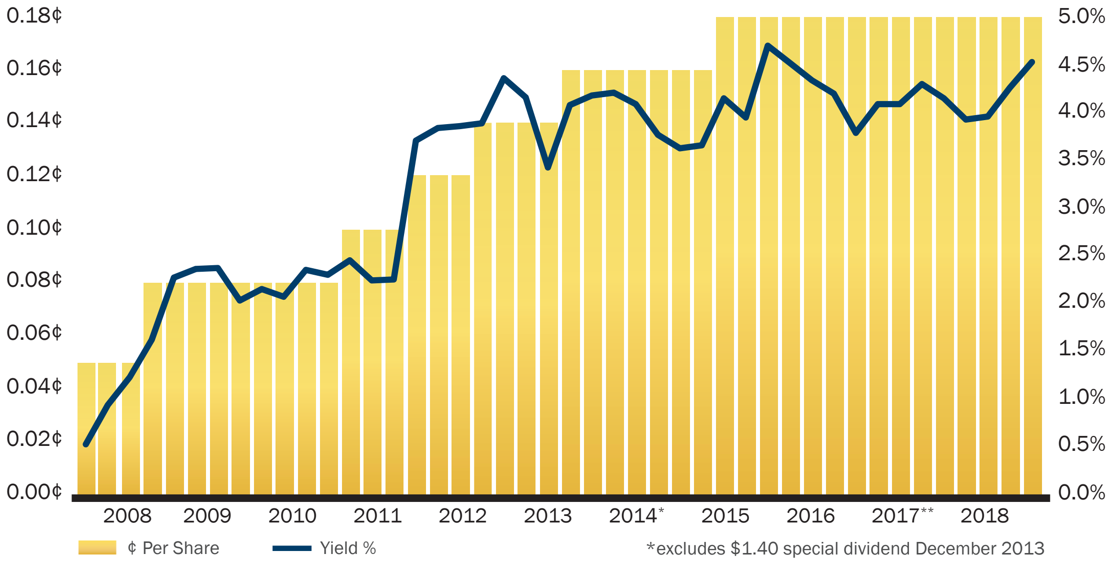
ANNUAL REPORT 18

evertz

2018 HIGHLIGHTS

GROWTH	INNOVATION	ENDURANCE	PROFITABILITY
Record Annual Revenue	Re-investment of Sales in R&D	**"$1.2 Billion Market Value"** Net Cash & Equivalents	**"56 Consecutive Profitable Quarters"** Industry Leading Pre-Tax Profit
$403M	**20.1%**	**$94M**	**18%**

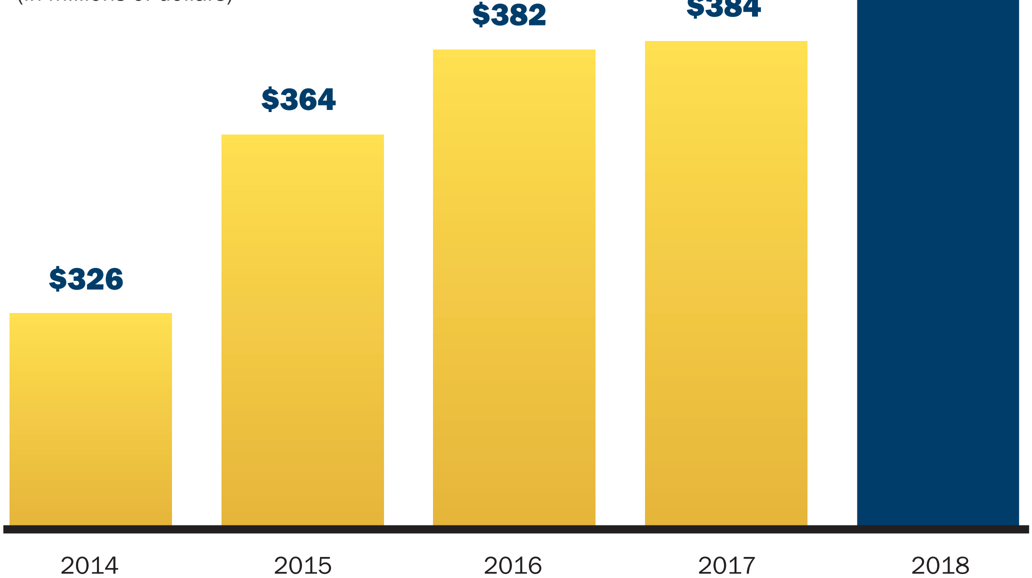
QUARTERLY DIVIDEND HISTORY



*excludes $1.40 special dividend December 2013
**excludes $1.10 special dividend December 2016

ANNUAL REVENUE GROWTH

Year ended April 30,
(in millions of dollars)



A LETTER TO FELLOW SHAREHOLDERS

Evertz had a very successful Fiscal 2018, delivering technological innovation, operational excellence and a sixth consecutive revenue growth year. Evertz is a world leader in the video technology sector. Through product innovations and state of the art project deployments, Evertz is able to help its customers navigate and benefit from technology transitions and challenges in the market. Evertz has developed software defined IP, IT and virtualized public/private/hybrid "Cloud" based solutions which continue to lead the industry.

In Fiscal 2018 Evertz generated record revenues. We maintained industry leading profitability and expanded our market while delivering significant value to shareholders. Highlights from the year include:

- Record annual revenues of $403 million;
- Earnings before taxes of $73 million;
- Annual investment in research and development increased 10% to $81 million;
- Our dedicated staff grew to 1,591;
- Year-end net cash and cash equivalents of $94 million; and
- Distribution of excess cash flow through quarterly dividends totaling $0.72 per share during the year.

VIDEO PROLIFERATION, UltraHD, LIVE CONTENT, TV EVERYWHERE & IP VIDEO

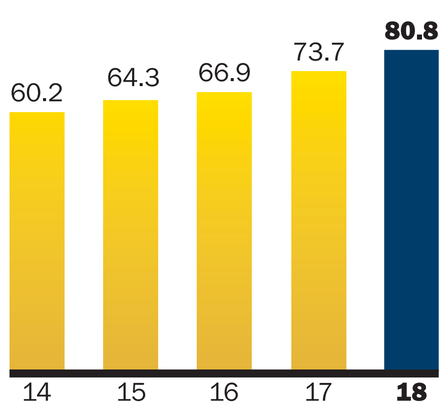
Today our customers' evolving needs are driven by an unsatiated global demand for high-definition television channels, more live content and by an increasing consumer appetite for high quality video delivered anywhere, anytime across a broad array of devices. Evertz solutions provide compelling advantages which enable our broadcast, cable, telco, IPTV, satellite, content creator and new media customers to address this increasingly complex video landscape.

IP, IT & "CLOUD" BASED TECHNICAL TRANSITION EXPANDS MARKET

Evertz foundation of unsurpassed video domain knowledge coupled with our commitment to the internal development of new leading edge technologies is a unique competitive advantage. In the past year alone, Evertz invested $81 million in R&D and over $345 million throughout the past five years. The annual investments fueled development activities within our core product portfolio and funded intensive longer term R&D initiatives, such as: high performance low latency IP networking technologies; our IT based and virtualized "Cloud" architectures; Playout & Content Management; DreamCatcher Replay & Production; and Compression and Media Transport Solutions. These initiatives are enabling our customers to efficiently transition to IP, IT and public/private/hybrid "Cloud" based solutions. We believe the hyper-scale EXE together with our modular Software Defined Video Networking (SDVN) platforms; inSITE big data analytics engine; DreamCatcher IP based replay and production suite; and the introduction of SDVN based AV distribution solutions through evertzAV, will significantly expand our addressable market and have a long-term benefit to Evertz customers and our shareholders.

R&D INVESTMENTS OVER 5 YEARS

$ millions



IP, IT & "CLOUD" LEADERSHIP - DESIGNED, DELIVERED AND DEPLOYED

Evertz is at the forefront of the IP, IT and Virtualized "Cloud" technical transition for the broadcast and new media industry with an extensive 10/25/100 Gigabit Ethernet product portfolio leveraging Evertz Software Defined Video Networking solution with the industry's leading orchestration and control. Evertz SDVN technology is deployed in industry leading facilities across the world. MAGNUM, Evertz' orchestration and control application bridges the major components in a hybrid or all IP based facility including Evertz switch fabrics, media IP gateways, and traditional broadcast products. Evertz is designing, delivering and deploying the most advanced and innovative IP, IT and public/private/hybrid "Cloud" based solutions to help broadcast, new media, higher education and enterprise customers future-proof their facilities for the transitioning and growing landscape of television and high quality video anywhere, anytime on any device.

INDUSTRY RECOGNITION

TV Technology - 2017 Best of Show awards to Evertz-MAGNUM-Orchestration and Control, Platforms.

TV Technology - 2018 NAB Best of Show awarded to "Scorpion", Evertz revolutionary Smart Media Aggregation Platform; a media aggregation and transport platform for dark fiber and managed IP networks.

Evertz was named a Platinum Member of **Canada's 50 Best Managed Companies**, which recognizes excellence in Canadian-owned and Canadian-managed companies. Canada's 50 Best Managed Companies identifies Canadian corporate success through companies focused on their core vision, creating stakeholder value and excelling in the global economy.

FOUNDATION FOR GROWTH

As a market leader, we make the tough choices to position Evertz for where the market is going, to extend our competitive lead, by providing our customers with clean, technologically superior solutions. As the market leader, we are well positioned with numerous, large exciting opportunities to capitalize on this in the coming year. Evertz is built upon the long term vision of generating value and sustainable success through continuous investment in technology while maintaining a vigilant focus on operating discipline.

We generate significant cash from operations and maintain a pristine balance sheet. We view this financial strength as a competitive advantage, providing flexibility and allowing us to deliver significant value to our shareholders through the continued payment of dividends, while adhering to our strategy of investment into new technologies.

EVOLVING & TRANSITIONING MARKET

Our 2019 plan is to leverage and expand upon the high profile industry leading IP, IT installations and virtualized "Cloud" solutions Evertz has successfully deployed with key customers and gain broader adoption with the broadcast industry and within vertical markets.

Key customer deployments to build upon:

- IP based Software Defined Video Networking platforms;
- IT based workflow and virtualized "Cloud" services including the first-of-its-kind Public Cloud Playout;
- Media eXchange compression platform;
- DreamCatcher – IP based instant replay & live production suite; and
- evertzAV – network based, high quality audio visual solutions.

These technologies provide superior solutions enabling our customers to address and implement complex multi-platform TV everywhere services and to efficiently transition to evolving IP & IT based solutions including virtualized "Cloud" services.

We are excited to enter fiscal 2019 with significant momentum of Evertz IP, IT & "Cloud" based solutions Designed, Delivered and Deployed with influential industry leaders across the world. As a leading innovator and one of the largest pure players in our technology sector, we believe Evertz is in a position of strength to deliver, to customers and to shareholders!

We would like to take this opportunity to thank our employees, channel partners, customers and shareholders for their continued support and we look forward to an exciting, successful future.

Romolo Magarelli
Director, President and Chief Executive Officer

Douglas A. DeBruin
Executive Chairman

MANAGEMENT'S DISCUSSION AND ANALYSIS

For the Year ended April 30, 2018

THE FOLLOWING MANAGEMENT'S DISCUSSION AND ANALYSIS IS A REVIEW OF RESULTS OF THE OPERATIONS AND THE LIQUIDITY AND CAPITAL RESOURCES OF THE COMPANY. IT SHOULD BE READ IN CONJUNCTION WITH THE SELECTED CONSOLIDATED FINANCIAL INFORMATION AND OTHER DATA AND THE COMPANY'S CONSOLIDATED FINANCIAL STATEMENTS AND THE ACCOMPANYING NOTES CONTAINED ON SEDAR. THE CONSOLIDATED FINANCIAL STATEMENTS OF THE COMPANY ARE PREPARED IN ACCORDANCE WITH INTERNATIONAL FINANCIAL REPORTING STANDARDS ("IFRS") AND ARE PRESENTED IN CANADIAN DOLLARS. THE FISCAL YEAR OF THE COMPANY ENDS ON APRIL 30 OF EACH YEAR. CERTAIN INFORMATION CONTAINED HEREIN IS FORWARD-LOOKING AND BASED UPON ASSUMPTIONS AND ANTICIPATED RESULTS THAT ARE SUBJECT TO RISKS, UNCERTAINTIES AND OTHER FACTORS. SHOULD ONE OR MORE OF THESE UNCERTAINTIES MATERIALIZE OR SHOULD THE UNDERLYING ASSUMPTIONS PROVE INCORRECT, ACTUAL RESULTS MAY VARY SIGNIFICANTLY FROM THOSE EXPECTED.

FORWARD-LOOKING STATEMENTS

The report contains forward-looking statements reflecting Evertz's objectives, estimates and expectations. Such forward-looking statements use words such as "may", "will", "expect", "believe", "anticipate", "plan", "intend", "project", "continue" and other similar terminology of a forward-looking nature or negatives of those terms.

Although management of the Company believes that the expectations reflected in such forward-looking statements are reasonable, all forward-looking statements address matters that involve known and unknown risks, uncertainties and other factors. Accordingly, there are or will be a number of significant factors which could cause the Company's actual results, performance or achievements, or industry results to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements.

The report is based on information available to management on June 19, 2018.

OVERVIEW

Evertz is a leading solutions provider to the television broadcast, telecommunications and new-media industries. Founded in 1966, Evertz is a leading supplier of software, equipment and technology solutions to content creators, broadcasters, specialty channels and television service providers. Evertz designs, manufactures and markets video and audio infrastructure solutions for the production, post-production and transmission of television content. The Company's solutions are purchased by content creators, broadcasters, specialty channels and television service providers to support their increasingly complex multi-channel digital and high definition television ("HDTV/Ultra HD") and next generation high bandwidth low latency IP network environments and by telecommunications and new-media companies. The Company's products allow its customers to generate additional revenue while reducing costs through efficient signal routing, distribution, monitoring and management of content as well as the automation and orchestration of more streamlined and agile workflow processes on premise and in the "Cloud".

The Company made early research and development investments to establish itself as the leading supplier to the broadcast industry addressing the ongoing technical transition to IP and IT based production, workflow and distribution systems helping to create more efficient and agile workflows enabling the proliferation of high quality video emerging Ultra HD, High Dynamic range initiatives. The Company has maintained its track record of rapid innovation; is a leader in the expanding Internet Protocol Television ("IPTV") market and a leader in Software Defined Video Network ("SDVN") technology. The Company is committed to maintaining its leadership position, and as such, a significant portion of the Company's staff is focused on research and development to ensure that the Company's products are at the forefront of the industry. This commitment contributes to the Company being consistently recognized as a leading broadcast and video networking industry innovator by its customers.

SIGNIFICANT ACCOUNTING POLICIES

Outlined below are those policies considered particularly significant:

Basis of Measurement

These financial statements have been prepared on the historical cost basis except for certain financial assets and liabilities which are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Functional and Presentation Currency

These financial statements are presented in Canadian dollars, which is the Company's functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except per share amounts.

Basis of Consolidation

These financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has power over an entity, has exposure or rights to variable returns from its involvement with the entity and has the ability to use its power over the entity to affect the amount of the investor's returns.

The results of subsidiaries acquired or disposed of are included in the consolidated statements of earnings and comprehensive earnings from the effective date of acquisition of control and up to the effective date of disposal of control, as appropriate. Total comprehensive earnings of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

All intra-Company transactions, balances, income and expenses are eliminated in full on consolidation.

Business Combinations

Business combinations are accounted for using the acquisition method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of acquisition, of assets transferred, liabilities incurred or assumed, and equity instruments issued by the Company. The acquiree's identifiable assets and liabilities assumed are recognized at their fair value at the acquisition date. Acquisition-related costs are recognized in earnings as incurred. Any contingent consideration is measured at fair value on date of the acquisition and is included as part of the consideration transferred. The fair value of the contingent consideration liability is re-measured at each reporting date with corresponding gain/loss recognized in earnings. The excess of the consideration over the fair value of the net identifiable assets and liabilities acquired is recorded as goodwill.

On an acquisition by acquisition basis, any non-controlling interest is measured either at the fair value of the non-controlling interest or at the fair value of the proportionate share of the net identifiable assets acquired. Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

Revenue Recognition

Revenue is measured at the fair value of consideration received or receivable, net of discounts and after eliminating intercompany sales.

Where revenue arrangements have separately identifiable components, the consideration received or receivable is allocated to each identifiable component and the applicable revenue recognition criteria are applied to each of the components.

Revenue is derived from the sale of hardware and software solutions including related services, training and commissioning. Revenue from sales of hardware and software are recognized upon shipment, provided that the significant risks and rewards of ownership have been transferred to the customer, the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, revenue can be reliably measured and its probable that the economic benefits will flow to the Company. Service revenue is recognized as services are performed.

Certain of the Company's contracts are long-term in nature. When the outcome of the contract can be assessed reliably, the Company recognizes revenue on long-term contracts using the percentage of completion method, based on costs incurred relative to the estimated total contract costs. When the outcome of the contract cannot be assessed reliably contract costs incurred are immediately expensed and revenue is recognized only to the extent that costs are considered likely to be recovered.

Finance Income

Interest revenue is recognized when it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Cash and Cash Equivalents

Cash and cash equivalents include cash on hand and in the bank, net of outstanding bank overdrafts.

Inventories

Inventories consist of raw materials and supplies, work in progress and finished goods. Inventories are stated at the lower of cost and net realizable value. Cost is determined on a weighted average basis and includes raw materials, the cost of direct labour applied to the product and the overhead expense.

Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Property, Plant and Equipment
Property, plant and equipment are stated at cost less accumulated depreciation and any recognized impairment loss. Where the costs of certain components of an item of property, plant and equipment are significant in relation to the total cost of the item, they are accounted for and depreciated separately. Depreciation expense is calculated based on depreciable amounts which is the cost of an asset less residual value and is recognized in earnings on a straight-line basis over the estimated useful life of the related asset. Borrowing costs are capitalized to the cost of qualifying assets that take a substantial period of time to be ready for their intended use.

The estimated useful lives are as follows:

Asset	Basis	Rate
Office furniture and equipment	Straight-line	10 years
Research and development equipment	Straight-line	5 years
Machinery and equipment	Straight-line	5 - 15 years
Leaseholds	Straight-line	5 years
Building	Straight-line	10 - 40 years
Airplanes	Straight-line	10 - 20 years

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in earnings.

The Company reviews the residual value, estimated useful life and the depreciation method at least annually.

Impairment of Non-Financial Assets
Goodwill is tested for impairment annually, or whenever events or changes in circumstances indicate that the carrying amount may be more than its recoverable amount. At each reporting period, the Company reviews the carrying amounts of its other non-financial assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash inflows that are largely independent from other assets, the Company estimates the recoverable amount of the cash-generating unit (“CGU”) to which the asset belongs. Goodwill is allocated to a group of CGU’s based on the level at which it is monitored for internal reporting purposes.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset or CGU is estimated to be less than its carrying amount, the carrying amount of the asset or CGU is reduced to its recoverable amount. An impairment loss relating to a CGU to which goodwill has been allocated, is allocated to the carrying amount of the goodwill first. An impairment loss is recognized immediately in earnings.

An impairment loss in respect of goodwill is not reversed. Where an impairment loss subsequently reverses for other non-financial assets, the carrying amount of the asset or CGU is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or CGU in prior years. A reversal of an impairment loss is recognized immediately in earnings.

Intangible Assets

Intangible Assets
Intangible assets represent intellectual property acquired through business acquisitions and are recorded at cost less any impairment loss and are amortized using the straight–line method over a four–year period. The estimated useful life and amortization method are reviewed at the end of each reporting period.

Research and Development
All research and development expenditures are expensed as incurred unless a development project meets the criteria for capitalization. Development expenditures are capitalized only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Company intends to and has sufficient resources to complete development and to use or sell the asset. No internally generated intangible assets have been recognized to date.

Research and development expenditures are recorded gross of investment tax credits and related government grants. Investment tax credits for scientific research and experimental development are recognized in the period the qualifying expenditures are incurred if there is reasonable assurance that they will be realized.

Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets of the Company at their fair value or, if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Rentals payable under operating leases are charged to earnings on a straight-line basis over the term of the relevant lease.

Foreign Currency Translation

The individual financial statements of each subsidiary entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each group entity are presented in Canadian dollars ("CDN"), which is the functional currency of the parent Company and the presentation currency for the financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Exchange differences are recognized in earnings in the period in which they arise. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Company's foreign operations are expressed in Canadian dollars using exchange rates prevailing at the end of the reporting period.

Income and expense items are translated at the average exchange rates for the period. Foreign currency gains and losses are recognized in other comprehensive earnings. The relevant amount in cumulative foreign currency translation adjustment is reclassified into earnings upon disposition or partial disposition of a foreign operation and attributed to non-controlling interests as appropriate.

Income Taxes

Current Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net earnings as reported in the statement of earnings because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the statement of financial position date.

Deferred Tax

Deferred tax is the tax expected to be payable or recoverable on unused tax losses and credits, as well as differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which unused tax losses, credits and other deductible temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realized. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is charged or credited to earnings, except when it relates to items charged or credited directly to other comprehensive earnings or equity, in which case the deferred tax is also dealt with in other comprehensive earnings or equity.

Share Based Compensation

Equity settled share based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity settled share based transactions are set out in note 13 of the consolidated financial statements.

The fair value determined at the grant date of the equity settled share based payments is expensed on a straight-line basis over the vesting period of the option based on the Company's estimate of the number of equity instruments that will eventually vest. At each reporting period, the Company revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in earnings such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to share based payment reserve.

Cash settled share based earnings to employees or others providing similar services are measured at the fair value of the instruments at the grant date. The fair value is recognized as an expense with a corresponding increase in liabilities over the vesting period of the option grant. At each reporting period, the Company revises its estimate of fair value and the number of instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in earnings such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to liabilities.

Earnings Per Share

The Company presents basic and diluted earnings per share ("EPS") data for its common shares. Basic EPS is calculated by dividing the net earnings attributable to shareholders by the weighted average number of common shares outstanding during the period. Diluted EPS is determined by adjusting the net earnings attributable to shareholders and the weighted average number of common shares outstanding for the effects of all potentially dilutive common shares, which is comprised of share options granted to employees with an exercise price below the average market price.

Finance Costs
Finance costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other finance costs are recognized in earnings in the period in which they are incurred.

Investment Tax Credits
The Company is entitled to investment tax credits, which are earned as a percentage of eligible research and development expenditures incurred in each taxation year. Investment tax credits relate entirely to the Company's research and development expenses in the consolidated statements of earnings but are presented separately in the consolidated statements of earnings for information purposes. Investment tax credits are recognized and recorded within income tax receivable or as a reduction of income tax payable, when there is reasonable assurance they will be received.

Financial Instruments
The Company's financial assets and liabilities which are initially recorded at fair value and subsequently measured based on their assigned classifications as follows:

Asset/Liability	**Category**	**Measurement**
Cash and cash equivalents	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Trade and other payables	Other liabilities	Amortized cost
Long term debt	Other liabilities	Amortized cost

Financial Assets
All financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as fair value through profit or loss, which are initially measured at fair value. Transaction costs in respect of financial instruments that are classified as fair value through profit or loss are recognized in earnings immediately. Transaction costs in respect of other financial instruments are included in the initial measurement of the financial instrument.

Financial assets are classified into the following specific categories: financial assets "at fair value through profit or loss" ("FVTPL"), "held-to-maturity" investments, "available-for-sale" ("AFS") financial assets and "loans and receivables". The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognized in earnings.

Impairment of Financial Assets
Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected. For certain categories of financial assets, such as trade and other receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment of a financial asset can include a significant or prolonged decline in the fair value of an asset, default or delinquency by a debtor, indication that a debtor will enter bankruptcy or financial re-organization or the disappearance of an active market for a security.

For financial assets carried at amortized cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in earnings.

Financial Liabilities and Equity Instruments Issued by the Company
Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognized in earnings. The net gain or loss recognized in earnings incorporates any interest paid on the financial liability and is included in the "other income and expenses" line item in the consolidated statements of earnings.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognized at the proceeds received, net of direct issue costs.

Other financial liabilities, including long term debt, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

Use of Estimates and Judgments
The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Consequently, actual results could differ from those estimates. Those estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. Significant estimates include the determination of the allowance for doubtful accounts for trade receivables, provision for inventory obsolescence, the useful life of property, plant and equipment for depreciation, amortization and valuation of net recoverable amount of property, plant and equipment, determination of fair value for share based compensation, evaluating deferred income tax assets and liabilities, the determination of fair value of financial instruments and the likelihood of recoverability, and the determination of implied fair value of goodwill and implied fair value of assets and liabilities for purchase price allocation purposes and goodwill impairment assessment purposes.

Significant items requiring the use of judgment in application of accounting policies and assumptions include the determination of functional currencies, classification of financial instruments, classification of leases, application of the percentage of completion method on long-term contracts, degree of componentization applied when calculating amortization of property, plant and equipment, and identification of cash generating units for impairment testing purposes.

Operating Segments
An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Company's other components. The Company reviewed its operations and determined that it operates a single reportable segment, the television broadcast equipment market. The single reportable operating segment derives its revenue from the sale of hardware and software solutions including related services, training and commissioning.

CHANGES IN ACCOUNTING POLICIES

NEW AND REVISED IFRSs ISSUED BUT NOT YET EFFECTIVE

Following is a listing of amendments, revisions and new International Financial Reporting Standards issued but not yet effective. Unless otherwise indicated, earlier application is permitted. The Company has not yet determined the impact of the adoption of the following standards.

Financial Instruments

IFRS 9, *Financial instruments* ("IFRS 9") was issued by the IASB in October 2014 and will replace IAS 39, *Financial Instruments: Recognition and Measurement* ("IAS 39"). IFRS 9 introduces new requirements for the financial reporting of financial assets and financial liabilities. IFRS 9 is effective for annual periods beginning on or after January 1, 2018.

Revenue

IFRS 15, *Revenue from contracts with customers* ("IFRS 15") was issued by the IASB in May 2014 and will replace IAS 11, *Construction Contracts* and IAS 18, *Revenue*. IFRS 15 specifies how and when revenue will be recognized. IFRS 15 is effective for annual periods beginning on or after January 1, 2018.

Leases

IFRS 16, *Leases* ("IFRS 16") was issued by the IASB in January 2016 and will replace IAS 17, *Leases*. IFRS 16 introduces a single accounting model for lessees to bring leases on-balance sheet while lessor accounting remains largely unchanged. IFRS 16 is effective for annual periods beginning on or after January 1, 2019.

YEAR END HIGHLIGHTS

Revenue was $402.8 million for the year ended April 30, 2018 an increase of $18.4 million, compared to $384.4 million for the year ended April 30, 2017. Revenue increased in the United States/Canada by 10% and decreased in the International regions by 3%.

For the year ended April 30, 2018, net earnings were $53.5 million, a decrease from $69.8 million for the year ended April 30, 2017 and fully diluted earnings per share were $0.70 a decrease from $0.92 for the year ended April 30, 2017.

Gross margin during the year ended April 30, 2018 was 55.3% as compared to 56.7% for the year ended April 30, 2017.

Selling and administrative expenses for the year ended April 30, 2018 was $65.5 million as compared to the year ended April 30, 2017 of $62.1 million. As a percentage of revenue, selling and administrative expenses totaled 16.3% for the year ended April 30, 2018 as opposed to 16.2% for the year ended April 30, 2017.

Research and development (“R&D”) expenses were $80.8 million for the year ended April 30, 2018 as compared to $73.7 million for the year ended April 30, 2017.

Cash and cash equivalents were $94.2 million and working capital was $264.5 million as at April 30, 2018, compared to cash and cash equivalents of $54.3 million and working capital of $264.6 million as at April 30, 2017.

HIGHLIGHTS FROM THE FOURTH QUARTER

Revenue for the quarter was $93.0 million when compared to $106.7 million for the same period ended April 30, 2017. Revenue decreased in the United States/Canada region by 10%. Revenue decreased in the International region by 16%.

Fully diluted EPS was $0.11 for the three months ended April 30, 2018 as compared to $0.27 for the period ended April 30, 2017.

Foreign exchange gain during the quarter was $4.5 million, predominately driven by the increase in value of the US dollar against the Canadian dollar since January 31, 2018.

Selling and administrative expenses increased by $1.4 million for the three months ended April 30, 2018 when compared to the same period ended April 30, 2017. Selling and administrative expenses were approximately 19.2% of revenue for the three months ended April 30, 2018 as compared to approximately 15.4% of revenue for the same period ended April 30, 2017.

Research and development expenses increased by $1.1 million for the three months ended April 30, 2018 when compared to the same period ended April 30, 2017. Research and development expenses represented approximately 22.6% of revenue for the three months ended April 30, 2018 as compared to approximately 18.7% for the same period ended April 30, 2017.

SELECTED CONSOLIDATED FINANCIAL INFORMATION

(In thousands of dollars except earnings per share and share data)

	Year Ended April 30,		
	2018	2017	2016
Revenue	**$ 402,832**	$ 384,432	$ 381,550
Cost of goods sold	**179,931**	166,288	164,172
Gross margin	**222,901**	218,144	217,378
Expenses			
Selling and administrative	**65,531**	62,135	60,986
General	**7,898**	8,951	6,200
Research and development	**80,804**	73,699	66,892
Investment tax credits	**(6,743)**	(9,362)	(10,495)
Foreign exchange loss (gain)	**4,727**	(9,887)	(2,638)
	152,217	125,536	120,945
Earnings before undernoted	**70,684**	92,608	96,433
Finance income	**781**	1,321	772
Finance costs	**(455)**	(242)	(534)
Other income and expenses	**1,956**	(141)	124
Earnings before income taxes	**72,966**	93,546	96,795
Provision for (recovery of) income taxes			
Current	**24,076**	25,160	24,582
Deferred	**(4,656)**	(1,387)	1,327
	19,420	23,773	25,909
Net earnings for the year	**$ 53,546**	$ 69,773	$ 70,886
Net earnings attributable to non-controlling interest	**$ 460**	$ 613	$ 667
Net earnings attributable to shareholders	**53,086**	69,160	70,219
Net earnings for the year	**$ 53,546**	$ 69,773	$ 70,886
Earnings per share			
Basic	**$ 0.70**	$ 0.92	$ 0.94
Diluted	**$ 0.70**	$ 0.92	$ 0.94

CONSOLIDATED BALANCE SHEET DATA

	As at April 30,		
	2018	2017	2016
Cash and cash equivalents	**$ 94,184**	$ 54,274	$ 123,102
Inventory	**$ 168,070**	$ 178,208	$ 155,957
Working capital	**$ 264,514**	$ 264,586	$ 314,912
Total assets	**$ 421,115**	$ 410,568	$ 448,314
Shareholders' equity	**$ 329,227**	$ 317,830	$ 366,205
Number of common shares outstanding:			
Basic	**76,481,746**	75,742,746	74,188,746
Fully-diluted	**78,722,746**	78,621,246	78,595,246
Weighted average number of shares outstanding:			
Basic	**76,211,007**	75,040,113	74,360,423
Fully-diluted	**76,347,750**	75,374,204	74,843,493

SELECTED CONSOLIDATED FINANCIAL INFORMATION (CONTINUED)

CONSOLIDATED STATEMENT OF OPERATIONS DATA

	2018	2017	2016
Revenue	**100.0%**	100.0%	100.0%
Cost of goods sold	**44.7%**	43.3%	43.0%
Gross margin	**55.3%**	56.7%	57.0%
Expenses			
Selling and administrative	**16.3%**	16.2%	16.0%
General	**1.9%**	2.2%	1.6%
Research and development	**20.1%**	19.2%	17.5%
Investment tax credits	**(1.7%)**	(2.4%)	(2.7%)
Foreign exchange gain	**1.2%**	(2.6%)	(0.7%)
	37.8%	32.6%	31.7%
Earnings before undernoted	**17.5%**	24.1%	25.3%
Finance income	**0.2%**	0.3%	0.2%
Finance costs	**(0.1%)**	(0.1%)	(0.1%)
Other income and expenses	**0.5%**	0.0%	0.0%
Earnings before income taxes	**18.1%**	24.3%	25.4%
Provision for (recovery of) income taxes			
Current	**6.0%**	6.5%	6.4%
Deferred	**(1.2%)**	(0.4%)	0.4%
	4.8%	6.1%	6.8%
Net earnings for the year	**13.3%**	18.2%	18.6%
Net earnings attributable to non-controlling interest	**0.1%**	0.2%	0.2%
Net earnings attributable to shareholders	**13.2%**	18.0%	18.4%
Net earnings for the year	**13.3%**	18.2%	18.6%
Earnings per share:			
Basic	**$ 0.70**	$ 0.92	$ 0.94
Diluted	**$ 0.70**	$ 0.92	$ 0.94

REVENUE AND EXPENSES

REVENUE

The Company generates revenue principally from the sale of software, equipment, and technology solutions to content creators, broadcasters, specialty channels and television service providers.

The Company markets and sells its products and services through both direct and indirect sales strategies. The Company's direct sales efforts focus on large and complex end-user customers. These customers have long sales cycles typically ranging from four to eight months before an order may be received by the Company for fulfillment.

The Company monitors revenue performance in two main geographic regions: (i) United States/Canada and (ii) International.

The Company currently generates approximately 60% to 70% of its revenue in the United States/Canada. The Company recognizes the opportunity to more aggressively target markets in other geographic regions and intends to invest in personnel and infrastructure in those markets.

While a significant portion of the Company's expenses are denominated in Canadian dollars, the Company collects substantially all of its revenues in currencies other than the Canadian dollar and therefore has significant exposure to fluctuations in foreign currencies, in particular the US dollar. Approximately 70% to 80% of the Company's revenues are denominated in US dollars.

REVENUE

	Year Ended April 30,		
(In thousands of Canadian dollars)	**2018**	2017	2016
United States/Canada	**$ 252,770**	$ 229,082	$ 216,009
International	**150,062**	155,350	165,541
	$ 402,832	$ 384,432	$ 381,550

Total revenue for the year ended April 30, 2018 was $402.8 million, an increase of $18.4 million or 5% as compared to revenue of $384.4 million for the year ended April 30, 2017.

Revenue in the United States/Canada region was $252.8 million for the year ended April 30, 2018, an increase of $23.7 million or 10% when compared to revenue of $229.1 million for the year ended April 30, 2017.

Revenue in the International region was $150.1 million for the year ended April 30, 2018, a decrease of $5.3 million or 3% as compared to revenue of $155.4 million for the year ended April 30, 2017.

COST OF SALES

Cost of sales consists primarily of costs of manufacturing and assembly of products. A substantial portion of these costs is represented by components and compensation costs for the manufacture and assembly of products as well as inventory obsolescence and write-offs. Cost of sales also includes related overhead, certain depreciation, final assembly, quality assurance, inventory management and support costs. Cost of sales also includes the costs of providing services to clients, primarily the cost of service-related personnel.

GROSS MARGIN

	Year Ended April 30,		
(In thousands of Canadian dollars, except for percentages)	**2018**	2017	2016
Gross margin	**$ 222,901**	$ 218,144	$ 217,378
Gross margin % of sales	**55.3%**	56.7%	57.0%

Gross margin for the year ended April 30, 2018 was $222.9 million, compared to $218.1 million for the year ended April 30, 2017. As a percentage of revenue, the gross margin was 55.3% for the year ended April 30, 2018, as compared to 56.7% for the year ended April 30, 2017.

Gross margins vary depending on the product mix, geographic distribution and competitive pricing pressures and currency fluctuations. For the year ended April 30, 2018 the gross margin, as a percentage of revenue, was slightly less than the Company's targeted range due to an increase of $3.9 million in inventory write-offs. The pricing environment continues to be very competitive with substantial discounting by our competition.

The Company expects that it will continue to experience competitive pricing pressures. The Company continually seeks to build its products more efficiently and enhance the value of its product and service offerings in order to reduce the risk of declining gross margin associated with the competitive environment.

Operating Expenses

The Company's operating expenses consist of: (i) selling, administrative and general; (ii) research and development and (iii) foreign exchange.

Selling expenses primarily relate to remuneration of sales and technical personnel. Other significant cost components include trade show costs, advertising and promotional activities, demonstration material and sales support. Selling and administrative expenses relate primarily to remuneration costs of related personnel, legal and professional fees, occupancy and other corporate and overhead costs. The Company also records certain depreciation and share based compensation charges as general expenses. For the most part, selling, and administrative expenses are fixed in nature and do not fluctuate directly with revenue. The Company has certain selling expenses that tend to fluctuate in regards to the timing of trade shows.

The Company invests in research and development to maintain its position in the markets it currently serves and to enhance its product portfolio with new functionality and efficiencies. Although the Company's research and development expenditures do not fluctuate directly with revenues, it monitors this spending in relation to revenues and adjusts expenditures when appropriate. Research and development expenditures consist primarily of personnel costs and material costs. Research and development expenses are presented on a gross basis (without deduction of research and development tax credits). Research and development tax credits associated with research and development expenditures are shown separately under research and development tax credits.

SELLING AND ADMINISTRATIVE

	Year Ended April 30,		
(In thousands of Canadian dollars, except for percentages)	**2018**	2017	2016
Selling and administrative	**$ 65,531**	$ 62,135	$ 60,986
Selling and administrative % of sales	**16.3%**	16.2%	16.0%

Selling and administrative expenses excludes stock based compensation, operation of non-production property, plant and equipment, and amortization of intangibles. Selling and administrative expenses for the year ended April 30, 2018 were $65.5 million or 16.3% of revenue, as compared to selling and administrative expenses of $62.1 million or 16.2% of revenue for the year ended April 30, 2017. Of the increase of $3.4 million, approximately $2.0 million was a result of increased professional fees.

Share Based Compensation

In March 2016, the Company adopted a restricted share unit (RSU) plan to attract, motivate and compensate persons who are integral to the growth and success of the Company. During the year ended April 30, 2018, share based compensation expense associated with the plan was $3.9 million as compared to $3.4 million for the year ended April 30, 2017.

RESEARCH AND DEVELOPMENT (R&D)

	Year Ended April 30,		
(In thousands of Canadian dollars, except for percentages)	**2018**	2017	2016
Research and development expenses	**$ 80,804**	$ 73,699	$ 66,892
Research and development % of sales	**20.1%**	19.2%	17.5%

For the year ended April 30, 2018, gross R&D expenses were $80.8 million, an increase of 9.6% or $7.1 million as compared to an expense of $73.7 million for the year ended April 30, 2017.

The increase of $7.1 million was predominantly a result of planned growth of R&D personnel. This planned growth was to research new technologies to address new opportunities.

Investment Tax Credits
For the year ended April 30, 2018, investment tax credits were $6.7 million compared to $9.4 million for the year ended April 30, 2017. The decrease is driven by a $4.5 million increase in reserves as a result of a SR&ED tax audit with which initial proposals were aggressive. The Company plans to defend and appeal their claims and nature.

Foreign Exchange
For the year ended April 30, 2018, the foreign exchange loss was $4.7 million, as compared to a foreign exchange gain for the year ended April 30, 2017 of $9.9 million. The current year loss was predominantly driven by the decrease in the value of the US dollar against the Canadian dollar since April 30, 2017.

Finance Income, Finance Costs, Other Income and Expenses
For the year ended April 30, 2018, finance income, finance costs, other income and expenses netted to a gain of $2.3 million. The gain included a gain on disposal of property, plant and equipment of $2.5 million.

LIQUIDITY AND CAPITAL RESOURCES

Liquidity and Capital Resources

(In thousands of dollars except ratios)	Year Ended April 30,			
Key Balance Sheet Amounts and Ratios:		**2018**		2017
Cash and cash equivalents	**$**	**94,184**	$	54,274
Working capital	**$**	**264,514**	$	264,586
Long-term assets	**$**	**66,083**	$	62,347
Long-term debt	**$**	**515**	$	733
Days sales outstanding in accounts receivable		**78**		106

Statement of Cash Flow Summary

	Year Ended April 30,			
		2018		2017
Operating activities	**$**	**98,378**	$	64,513
Investing activities	**$**	**(13,308)**	$	(11,182)
Financing activities	**$**	**(44,545)**	$	(119,013)
Net increase (decrease) in cash	**$**	**39,910**	$	(68,828)

Operating Activities
For the year ended April 30, 2018, the Company generated cash from operations of $98.4 million, compared to $64.5 million for the year ended April 30, 2017. Excluding the effects of the changes in non-cash working capital and current taxes, the Company generated cash from operations of $57.6 million for the year ended April 30, 2018 compared to $81.1 million for the year ended April 30, 2017.

Investing Activities
The Company used cash for investing activities of $13.3 million for the year ended April 30, 2018 which was principally driven by the acquisition of capital assets of $18.2 million and the acquisition of the remaining 20% of Antenna Technology Communications, Inc. for $1.7 million, partially offset by the proceeds from the disposal of property, plant and equipment of $6.5 million.

Financing Activities
For the year ended April 30, 2018, the Company used cash from financing activities of $44.5 million, which was principally driven by dividends paid of $55.4 million, partially offset by the issuance of Capital Stock pursuant to the Company's Stock Option Plan of $11.1 million.

WORKING CAPITAL

As at April 30, 2018, the Company had cash and cash equivalents of $94.2 million, compared to $54.3 million at April 30, 2017.

The Company had working capital of $264.5 million as at April 30, 2018 compared to $264.6 million as at April 30, 2017.

The Company believes that the current balance in cash and plus future cash flow from operations will be sufficient to finance growth and related investment and financing activities in the foreseeable future.

Day sales outstanding in accounts receivable were 78 days at April 30, 2018 as compared to 106 for April 30, 2017.

SHARE CAPITAL STRUCTURE

Authorized capital stock consists of an unlimited number of common and preferred shares.

	Year Ended April 30,	
	2018	2017
Common shares	**76,481,746**	75,742,746
Stock options granted and outstanding	**2,241,000**	2,878,500

FINANCIAL INSTRUMENTS

The Company's financial instruments consist of cash and cash equivalents, trade and other receivables, trade and other payables and long term debt. Unless otherwise noted, it is management's opinion that the Company is not exposed to significant interest or credit risks arising from these financial instruments. The Company estimates the fair value of these instruments approximates the carrying values as listed below.

Fair Values and Classification of Financial Instruments:
The following summarizes the significant methods and assumptions used in estimating the fair values of financial instruments:

I. Quoted prices (unadjusted) in active markets for identical assets or liabilities.
II. Inputs other than quoted prices included in level I that are observable for the asset or liability, either directly or indirectly. Cash and cash equivalents, trade and other receivables, trade and other payables, and long-term debt fair value measurements have been measured within level II.
III. Inputs for the asset or liability that are not based on observable market data.

CONTRACTUAL OBLIGATIONS

The following table sets forth the Company's contractual obligations as at April 30, 2018:

	Payments Due by Period				
(In thousands)	Total	Less than 1 year	2-3 Years	4-5 Years	Thereafter
Operating leases	$ 16,615	$ 4,738	$ 4,627	$ 3,195	$ 4,055
Other long-term debt	898	383	408	107	-
	$ 17,513	$ 5,121	$ 5,035	$ 3,302	$ 4,055

OFF-BALANCE SHEET FINANCING

The Company does not have any off-balance sheet arrangements.

RELATED PARTY TRANSACTIONS

In the normal course of business, we may enter into transactions with related parties. These transactions occur under market terms consistent with the terms of transactions with unrelated arms-length third parties. The Company continues to lease a premise from a company in which two shareholders' each indirectly hold a 10% interest, continues to lease a facility from a company in which two shareholders each indirectly hold a 20% interest, continues to lease two facilities for manufacturing where two shareholders indirectly own 100% interest, continues to lease a facility from a company in which two shareholders each indirectly own a 35% interest, continues to lease a facility with a director who indirectly owns 100% and continues to lease a facility where two shareholders each indirectly own 46.6%.

SELECTED CONSOLIDATED QUARTERLY FINANCIAL INFORMATION

The following table sets out selected consolidated financial information for each of the eight quarters ended April 30, 2018. In the opinion of management, this information has been prepared on the same basis as the audited consolidated financial statements. The operating results for any quarter should not be relied upon as any indication of results for any future period.

	Quarter Ending							
(In thousands)	**2018**		2017				2016	
(Unaudited)	**Apr 30**	Jan 31	Oct 31	July 31	Apr 30	Jan 31	Oct 31	July 31
Revenue	**$ 92,988**	$ 99,574	$ 101,261	$ 109,009	$ 106,734	$ 91,080	$ 99,592	$ 87,026
Cost of goods sold	**43,979**	43,595	44,509	47,848	46,690	39,957	42,481	37,160
Gross margin	**$ 49,009**	$ 55,979	$ 56,752	$ 61,161	$ 60,044	$ 51,123	$ 57,111	$ 49,866
Operating expenses	**37,406**	38,944	32,878	42,989	32,531	38,704	29,225	25,076
Earnings from operations	**$ 11,603**	$ 17,035	$ 23,874	$ 18,172	$ 27,513	$ 12,419	$ 27,886	$ 24,790
Non-operating income	**89**	2,169	(58)	82	(116)	359	363	332
Earnings before taxes	**$ 11,692**	$ 19,204	$ 23,816	$ 18,254	$ 27,397	$ 12,778	$ 28,249	$ 25,122
Net earnings	**$ 8,190**	$ 14,532	$ 17,286	$ 13,078	$ 20,547	$ 9,637	$ 20,583	$ 18,393
Net earnings per share:								
Basic	**$ 0.11**	$ 0.19	$ 0.23	$ 0.17	$ 0.27	$ 0.13	$ 0.28	$ 0.25
Diluted	**$ 0.11**	$ 0.19	$ 0.23	$ 0.17	$ 0.27	$ 0.13	$ 0.27	$ 0.25
Dividends per share	**$ 0.18**	$ 0.18	$ 0.18	$ 0.18	$ 0.18	$ 1.28	$ 0.18	$ 0.18

The Company's revenue and corresponding earnings can vary from quarter to quarter depending on the delivery requirements of our customers. Our customers can be influenced by a variety of factors including upcoming sports or entertainment events as well as their access to capital. Net earnings represent net earnings attributable to shareholders.

DISCLOSURE CONTROLS AND PROCEDURES

Management, including the Chief Executive Officer and Chief Financial Officer, has evaluated the effectiveness of the Company's disclosure controls and procedures (as defined in National Instrument 52-109 of the Canadian Securities Administrators) as of April 30, 2018.

Management has concluded that, as of April 30, 2018, the Company's disclosure controls and procedures were effective to provide reasonable assurance that material information relating to the Company would be made known to them by others within the Company, particularly during the period in which this report was being prepared.

INTERNAL CONTROLS OVER FINANCIAL REPORTING

Management is responsible for and has designed internal controls over financial reporting, or caused it to be designed under management's supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS. Management has concluded that, as of April 30, 2018, the Company's internal controls over financial reporting were effective to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with IFRS.

CHANGES IN INTERNAL CONTROLS OVER FINANCIAL REPORTING

There have been no changes to the Company's internal controls over financial reporting during the period ended April 30, 2018 that have materially affected, or reasonably likely to materially affect, its internal controls over financial reporting.

On May 15, 2013 the Committee of Sponsoring Organizations of the Treadway Commission ("COSO") released *Internal Control-Integrated Framework: 2013*, which is an update to the internal control framework previously issued in 1992. Management is currently operating under the 1992 Framework and is transitioning to the updated Framework. While no significant changes to the Company's internal control system are expected to result from the transition, any modifications to such expectation will be reported by the Company within the following MD&A.

OUTLOOK

Management expects on an annual basis that the Company's revenues will continue to outpace industry growth. Gross margin percentages may vary depending on the mix of products sold, the Company's success in winning more complete projects, utilization of manufacturing capacity and the competitiveness of the pricing environment. R&D will continue to be a key focus as the Company invests in new product development.

RISKS AND UNCERTAINTIES

The Company risk factors are outlined in our AIF filed on SEDAR.

INDEPENDENT AUDITOR'S REPORT

To the Shareholders of Evertz Technologies Limited

We have audited the accompanying consolidated financial statements of Evertz Technologies Limited, which comprise the consolidated statements of financial position as at April 30, 2018 and April 30, 2017, and the consolidated statements of changes in equity, consolidated statements of earnings, consolidated statements of comprehensive earnings, and consolidated statements of cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of Evertz Technologies Limited as at April 30, 2018 and April 30, 2017, and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

Deloitte LLP

CHARTERED PROFESSIONAL ACCOUNTANTS
LICENSED PUBLIC ACCOUNTANTS

June 19, 2018
Burlington, Ontario

CONSOLIDATED STATEMENTS OF FINANCIAL POSITION

As at April 30, 2018 and April 30, 2017

(In thousands of Canadian dollars)	April 30, 2018	April 30, 2017
ASSETS		
Current assets		
Cash and cash equivalents	$ 94,184	$ 54,274
Trade and other receivables (note 3)	86,071	111,664
Prepaid expenses	5,506	4,075
Inventories (note 4)	168,070	178,208
	353,831	348,221
Property, plant and equipment (note 5)	47,915	44,152
Goodwill (note 6)	18,168	18,195
Deferred income taxes (note 21)	1,201	-
	$ 421,115	$ 410,568
LIABILITIES		
Current liabilities		
Trade and other payables	$ 56,377	$ 50,321
Provisions (note 7)	3,981	3,817
Deferred revenue	28,502	28,272
Current portion of long term debt (note 8)	383	280
Income tax payable (note 21)	74	945
	89,317	83,635
Long term debt (note 8)	515	733
Deferred income taxes (note 21)	-	4,427
	89,832	88,795
EQUITY		
Capital stock (note 9)	138,675	124,695
Share based payment reserve	7,885	10,091
Accumulated other comprehensive earnings	2,149	747
Retained earnings	180,518	182,297
	182,667	183,044
Total equity attributable to shareholders	329,227	317,830
Non-controlling interest (note 18)	2,056	3,943
	331,283	321,773
	$ 421,115	$ 410,568

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

Years ended April 30

(In thousands of Canadian dollars)	Capital stock	Share-based payment reserve	Accumulated other comprehensive earnings	Retained earnings	Total equity attributable to shareholders	Non-controlling interest	Total Equity
Balance at April 30, 2016	**$ 100,483**	**$ 13,835**	**$ 1,567**	**$ 250,320**	**$ 366,205**	**$ 3,531**	**$ 369,736**
Net earnings for the year	-	-	-	69,160	69,160	613	69,773
Foreign currency translation adjustment	-	-	(820)	-	(820)	149	(671)
Total comprehensive earnings for the year	$ -	$ -	$ (820)	$ 69,160	$ 68,340	$ 762	$ 69,102
Dividends declared	-	-	-	(137,183)	(137,183)	(350)	(137,533)
Share based compensation expense	-	1,767	-	-	1,767	-	1,767
Exercise of employee stock options	18,701	-	-	-	18,701	-	18,701
Transfer on stock option exercise	5,511	(5,511)	-	-	-	-	-
Balance at April 30, 2017	**$ 124,695**	**$ 10,091**	**$ 747**	**$ 182,297**	**$ 317,830**	**$ 3,943**	**$ 321,773**
Net earnings for the year	-	-	-	53,086	53,086	460	53,546
Foreign currency translation adjustment	-	-	1,402	-	1,402	(89)	1,313
Total comprehensive earnings for the year	$ -	$ -	$ 1,402	$ 53,086	$ 54,488	$ 371	$ 54,859
Dividends declared	-	-	-	(54,932)	(54,932)	(500)	(55,432)
Acquisition of non-controlling interest (note 18)	-	-	-	67	67	(1,758)	(1,691)
Share based compensation expense	-	705	-	-	705	-	705
Exercise of employee stock options	11,069	-	-	-	11,069	-	11,069
Transfer on stock option exercise	2,911	(2,911)	-	-	-	-	-
Balance at April 30, 2018	**$ 138,675**	**$ 7,885**	**$ 2,149**	**$ 180,518**	**$ 329,227**	**$ 2,056**	**$ 331,283**

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENTS OF EARNINGS

Years ended April 30

(In thousands of Canadian dollars, except per share amounts)		**2018**		2017
Revenue (note 10)	**$**	**402,832**	$	384,432
Cost of goods sold		**179,931**		166,288
Gross margin		**222,901**		218,144
Expenses				
Selling, administrative and general (note 11)		**73,429**		71,086
Research and development		**80,804**		73,699
Investment tax credits		**(6,743)**		(9,362)
Foreign exchange loss (gain)		**4,727**		(9,887)
		152,217		125,536
		70,684		92,608
Finance income		**781**		1,321
Finance costs		**(455)**		(242)
Other income (expenses)		**1,956**		(141)
Earnings before income taxes		**72,966**		93,546
Provision for (recovery of) income taxes				
Current (note 21)		**24,076**		25,160
Deferred (note 21)		**(4,656)**		(1,387)
		19,420		23,773
Net earnings for the year	**$**	**53,546**	$	69,773
Net earnings attributable to non-controlling interest (note 18)	**$**	**460**	$	613
Net earnings attributable to shareholders		**53,086**		69,160
Net earnings for the year	**$**	**53,546**	$	69,773
Earnings per share (note 20)				
Basic	**$**	**0.70**	$	0.92
Diluted	**$**	**0.70**	$	0.92

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENTS OF COMPREHENSIVE EARNINGS

Years ended April 30

(In thousands of Canadian dollars)		**2018**		2017
Net earnings for the year	**$**	**53,546**	$	69,773
Items that may be reclassified to net earnings:				
Foreign currency translation adjustment		**1,313**		(671)
Comprehensive earnings	**$**	**54,859**	$	69,102
Comprehensive earnings attributable to non-controlling interest	**$**	**371**	$	762
Comprehensive earnings attributable to shareholders		**54,488**		68,340
Comprehensive earnings	**$**	**54,859**	$	69,102

See accompanying notes to the consolidated financial statements.

CONSOLIDATED STATEMENTS OF CASH FLOWS

Years ended April 30

(In thousands of Canadian dollars)		**2018**		2017
Operating activities				
Net earnings for the year	**$**	**53,546**	$	69,773
Add: Items not involving cash				
Depreciation of property, plant and equipment (note 5)		**10,505**		10,957
Gain on disposal of property, plant and equipment		**(2,492)**		(9)
Share-based compensation (note 13)		**705**		1,767
Interest expense		**27**		32
Deferred income tax recovery		**(4,656)**		(1,387)
		57,635		81,133
Current tax expenses, net of investment tax credits		**17,331**		15,798
Income taxes paid		**(18,364)**		(10,562)
Changes in non-cash working capital items (note 12)		**41,776**		(21,856)
Cash provided by operating activities		**98,378**		64,513
Investing activities				
Acquisition of property, plant and equipment (note 5)		**(18,166)**		(11,272)
Proceeds from disposal of property, plant and equipment		**6,549**		90
Acquisition of non-controlling interest (note 18)		**(1,691)**		-
Cash used in investing activities		**(13,308)**		(11,182)
Financing activities				
Repayment of long term debt		**(155)**		(149)
Interest paid		**(27)**		(32)
Dividends paid		**(54,932)**		(137,183)
Dividends paid by subsidiaries to non-controlling interests		**(500)**		(350)
Capital stock issued		**11,069**		18,701
Cash used in financing activities		**(44,545)**		(119,013)
Effect of exchange rates on cash and cash equivalents		**(615)**		(3,146)
Increase (decrease) in cash and cash equivalents		**39,910**		(68,828)
Cash and cash equivalents beginning of year		**54,274**		123,102
Cash and cash equivalents end of year	**$**	**94,184**	$	54,274

See accompanying notes to the consolidated financial statements.

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

Years ended April 30, 2018 and 2017

(In thousands of Canadian dollars, except for “number of common shares”, “number of options” and “per share” information)

EVERTZ TECHNOLOGIES LIMITED (“EVERTZ” OR THE “COMPANY”) IS INCORPORATED UNDER THE *CANADA BUSINESS CORPORATIONS ACT*. THE COMPANY IS INCORPORATED AND DOMICILED IN CANADA AND THE REGISTERED HEAD OFFICE IS LOCATED AT 5292 JOHN LUCAS DRIVE, BURLINGTON, ONTARIO, CANADA. THE COMPANY IS A LEADING SUPPLIER OF SOFTWARE, EQUIPMENT AND TECHNOLOGY SOLUTIONS TO CONTENT CREATORS, BROADCASTERS, SPECIALTY CHANNELS AND TELEVISION SERVICE PROVIDERS. THE COMPANY DESIGNS, MANUFACTURES AND DISTRIBUTES VIDEO AND AUDIO INFRASTRUCTURE SOLUTIONS FOR THE PRODUCTION, POST–PRODUCTION, BROADCAST AND TELECOMMUNICATIONS MARKETS.

1. STATEMENT OF COMPLIANCE

These consolidated financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board ("IASB").

These consolidated financial statements were authorized for issue by the Board of Directors on June 19, 2018.

2. SIGNIFICANT ACCOUNTING POLICIES

Outlined below are those policies considered particularly significant:

Basis of Measurement

These financial statements have been prepared on the historical cost basis except for certain financial assets and liabilities which are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for assets.

Functional and Presentation Currency

These financial statements are presented in Canadian dollars, which is the Company’s functional currency. All financial information presented in Canadian dollars has been rounded to the nearest thousand, except per share amounts.

Basis of Consolidation

These financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries). Control is achieved where the Company has power over an entity, has exposure or rights to variable returns from its involvement with the entity and has the ability to use its power over the entity to affect the amount of the investor’s returns.

The results of subsidiaries acquired or disposed of are included in the consolidated statements of earnings and comprehensive earnings from the effective date of acquisition of control and up to the effective date of disposal of control, as appropriate. Total comprehensive earnings of subsidiaries is attributed to the owners of the Company and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

All intra-Company transactions, balances, income and expenses are eliminated in full on consolidation.

Business Combinations

Business combinations are accounted for using the acquisition method. The cost of the acquisition is measured at the aggregate of the fair values, at the date of acquisition, of assets transferred, liabilities incurred or assumed, and equity instruments issued by the Company. The acquiree’s identifiable assets and liabilities assumed are recognized at their fair value at the acquisition date. Acquisition-related costs are recognized in earnings as incurred. Any contingent consideration is measured at fair value on date of the acquisition and is included as part of the consideration transferred. The fair value of the contingent consideration liability is re-measured at each reporting date with corresponding gain/loss recognized in earnings. The excess of the consideration over the fair value of the net identifiable assets and liabilities acquired is recorded as goodwill.

On an acquisition by acquisition basis, any non-controlling interest is measured either at the fair value of the non-controlling interest or at the fair value of the proportionate share of the net identifiable assets acquired. Goodwill arising on an acquisition of a business is carried at cost as established at the date of acquisition of the business less accumulated impairment losses, if any.

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue Recognition
Revenue is measured at the fair value of consideration received or receivable, net of discounts and after eliminating intercompany sales.

Where revenue arrangements have separately identifiable components, the consideration received or receivable is allocated to each identifiable component and the applicable revenue recognition criteria are applied to each of the components.

Revenue is derived from the sale of hardware and software solutions including related services, training and commissioning. Revenue from sales of hardware and software are recognized upon shipment, provided that the significant risks and rewards of ownership have been transferred to the customer, the Company retains neither continuing managerial involvement to the degree usually associated with ownership nor effective control over the goods sold, revenue can be reliably measured and its probable that the economic benefits will flow to the Company. Service revenue is recognized as services are performed.

Certain of the Company's contracts are long-term in nature. When the outcome of the contract can be assessed reliably, the Company recognizes revenue on long-term contracts using the percentage of completion method, based on costs incurred relative to the estimated total contract costs. When the outcome of the contract cannot be assessed reliably contract costs incurred are immediately expensed and revenue is recognized only to the extent that costs are considered likely to be recovered.

Finance Income
Interest revenue is recognized when it is probable that the economic benefits will flow to the Company and the amount of revenue can be measured reliably. Interest revenue is accrued on a time basis, by reference to the principal outstanding and at the effective interest rate applicable, which is the rate that exactly discounts estimated future cash receipts through the expected life of the financial asset to that asset's net carrying amount on initial recognition.

Cash and Cash Equivalents
Cash and cash equivalents include cash on hand and in the bank, net of outstanding bank overdrafts.

Inventories
Inventories consist of raw materials and supplies, work in progress and finished goods. Inventories are stated at the lower of cost and net realizable value. Cost is determined on a weighted average basis and includes raw materials, the cost of direct labour applied to the product and the overhead expense.

Net realizable value represents the estimated selling price for inventories less all estimated costs of completion and costs necessary to make the sale.

Property, Plant and Equipment
Property, plant and equipment are stated at cost less accumulated depreciation and any recognized impairment loss. Where the costs of certain components of an item of property, plant and equipment are significant in relation to the total cost of the item, they are accounted for and depreciated separately. Depreciation expense is calculated based on depreciable amounts which is the cost of an asset less residual value and is recognized in earnings on a straight-line basis over the estimated useful life of the related asset. Borrowing costs are capitalized to the cost of qualifying assets that take a substantial period of time to be ready for their intended use.

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

The estimated useful lives are as follows:

ASSET	BASIS	RATE
Office furniture and equipment	Straight-line	10 years
Research and development equipment	Straight-line	5 years
Machinery and equipment	Straight-line	5 - 15 years
Leaseholds	Straight-line	5 years
Building	Straight-line	10 - 40 years
Airplanes	Straight-line	10 - 20 years

The gain or loss arising on the disposal or retirement of an asset is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognized in earnings.

The Company reviews the residual value, estimated useful life and the depreciation method at least annually.

Impairment of Non-Financial Assets
Goodwill is tested for impairment annually, or whenever events or changes in circumstances indicate that the carrying amount may be more than its recoverable amount. At each reporting period, the Company reviews the carrying amounts of its other non-financial assets to determine whether there is any indication that those assets have suffered an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where the asset does not generate cash inflows that are largely independent from other assets, the Company estimates the recoverable amount of the cash-generating unit ("CGU") to which the asset belongs. Goodwill is allocated to a group of CGU's based on the level at which it is monitored for internal reporting purposes.

Recoverable amount is the higher of fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset or CGU is estimated to be less than its carrying amount, the carrying amount of the asset or CGU is reduced to its recoverable amount. An impairment loss relating to a CGU to which goodwill has been allocated, is allocated to the carrying amount of the goodwill first. An impairment loss is recognized immediately in earnings.

An impairment loss in respect of goodwill is not reversed. Where an impairment loss subsequently reverses for other non-financial assets, the carrying amount of the asset or CGU is increased to the revised estimate of its recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined had no impairment loss been recognized for the asset or CGU in prior years. A reversal of an impairment loss is recognized immediately in earnings.

Intangible Assets
Intangible Assets
Intangible assets represent intellectual property acquired through business acquisitions and are recorded at cost less any impairment loss and are amortized using the straight–line method over a four–year period. The estimated useful life and amortization method are reviewed at the end of each reporting period.

Research and Development
All research and development expenditures are expensed as incurred unless a development project meets the criteria for capitalization. Development expenditures are capitalized only if development costs can be measured reliably, the product or process is technically and commercially feasible, future economic benefits are probable and the Company intends to and has sufficient resources to complete development and to use or sell the asset. No internally generated intangible assets have been recognized to date.

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Research and development expenditures are recorded gross of investment tax credits and related government grants. Investment tax credits for scientific research and experimental development are recognized in the period the qualifying expenditures are incurred if there is reasonable assurance that they will be realized.

Provisions

Provisions are recognized when the Company has a present obligation (legal or constructive) as a result of a past event, it is probable that the Company will be required to settle that obligation and a reliable estimate can be made of the amount of the obligation.

The amount recognized as a provision is the best estimate of the consideration required to settle the present obligation at the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognized as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

Leasing

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

Assets held under finance leases are recognised as assets of the Company at their fair value or, if lower, at the present value of the minimum lease payments, each determined at the inception of the lease. The corresponding liability to the lessor is included in the statement of financial position as a finance lease obligation.

Rentals payable under operating leases are charged to earnings on a straight-line basis over the term of the relevant lease.

Foreign Currency Translation

The individual financial statements of each subsidiary entity are presented in the currency of the primary economic environment in which the entity operates (its functional currency). For the purpose of the consolidated financial statements, the results and financial position of each group entity are presented in Canadian dollars ("CDN"), which is the functional currency of the parent Company and the presentation currency for the financial statements.

In preparing the financial statements of the individual entities, transactions in currencies other than the entity's functional currency (foreign currencies) are recognized at the rates of exchange prevailing at the dates of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are retranslated at the rates prevailing at that date. Exchange differences are recognized in earnings in the period in which they arise. Non-monetary items that are measured in terms of historical cost in a foreign currency are not retranslated.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Company's foreign operations are expressed in Canadian dollars using exchange rates prevailing at the end of the reporting period. Income and expense items are translated at the average exchange rates for the period. Foreign currency gains and losses are recognized in other comprehensive earnings. The relevant amount in cumulative foreign currency translation adjustment is reclassified into earnings upon disposition or partial disposition of a foreign operation and attributed to non-controlling interests as appropriate.

Income Taxes

Current Tax

The tax currently payable is based on taxable profit for the year. Taxable profit differs from net earnings as reported in the statement of earnings because it excludes items of income or expense that are taxable or deductible in other years and it further excludes items that are never taxable or deductible. The Company's liability for current tax is calculated using tax rates that have been enacted or substantively enacted by the statement of financial position date.

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Deferred Tax

Deferred tax is the tax expected to be payable or recoverable on unused tax losses and credits, as well as differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognized for all taxable temporary differences and deferred tax assets are recognized to the extent that it is probable that taxable profits will be available against which unused tax losses, credits and other deductible temporary differences can be utilized. Such assets and liabilities are not recognized if the temporary difference arises from the initial recognition of goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset is realized. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Company expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is charged or credited to earnings, except when it relates to items charged or credited directly to other comprehensive earnings or equity, in which case the deferred tax is also dealt with in other comprehensive earnings or equity.

Share Based Compensation

Equity settled share based payments to employees and others providing similar services are measured at the fair value of the equity instruments at the grant date. Details regarding the determination of the fair value of equity settled share based transactions are set out in note 13.

The fair value determined at the grant date of the equity settled share based payments is expensed on a straight-line basis over the vesting period of the option based on the Company’s estimate of the number of equity instruments that will eventually vest. At each reporting period, the Company revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in earnings such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to share based payment reserve.

Cash settled share based earnings to employees or others providing similar services are measured at the fair value of the instruments at the grant date. The fair value is recognized as an expense with a corresponding increase in liabilities over the vesting period of the option grant. At each reporting period, the Company revises its estimate of fair value and the number of instruments expected to vest. The impact of the revision of the original estimates, if any, is recognized in earnings such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to liabilities.

Earnings Per Share

The Company presents basic and diluted earnings per share (“EPS”) data for its common shares. Basic EPS is calculated by dividing the net earnings attributable to shareholders by the weighted average number of common shares outstanding during the period. Diluted EPS is determined by adjusting the net earnings attributable to shareholders and the weighted average number of common shares outstanding for the effects of all potentially dilutive common shares, which is comprised of share options granted to employees with an exercise price below the average market price.

Finance Costs

Finance costs directly attributable to the acquisition, construction or production of qualifying assets, which are assets that necessarily take a substantial period of time to get ready for their intended use or sale, are added to the cost of those assets, until such time as the assets are substantially ready for their intended use or sale.

Investment income earned on the temporary investment of specific borrowings pending their expenditure on qualifying assets is deducted from the borrowing costs eligible for capitalisation.

All other finance costs are recognized in earnings in the period in which they are incurred.

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investment Tax Credits
The Company is entitled to investment tax credits, which are earned as a percentage of eligible research and development expenditures incurred in each taxation year. Investment tax credits relate entirely to the Company's research and development expenses in the consolidated statements of earnings but are presented separately in the consolidated statements of earnings for information purposes. Investment tax credits are recognized and recorded within income tax receivable or as a reduction of income tax payable, when there is reasonable assurance they will be received.

Financial Instruments
The Company's financial assets and liabilities which are initially recorded at fair value and subsequently measured based on their assigned classifications as follows:

Asset/Liability	Category	Measurement
Cash and cash equivalents	Loans and receivables	Amortized cost
Trade and other receivables	Loans and receivables	Amortized cost
Trade and other payables	Other liabilities	Amortized cost
Long term debt	Other liabilities	Amortized cost

Financial Assets
All financial assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as fair value through profit or loss, which are initially measured at fair value. Transaction costs in respect of financial instruments that are classified as fair value through profit or loss are recognized in earnings immediately. Transaction costs in respect of other financial instruments are included in the initial measurement of the financial instrument.

Financial assets are classified into the following specific categories: financial assets "at fair value through profit or loss" ("FVTPL"), "held-to-maturity" investments, "available-for-sale" ("AFS") financial assets and "loans and receivables". The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

Financial assets at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognized in earnings.

Impairment of Financial Assets
Financial assets, other than those at FVTPL, are assessed for indicators of impairment at each reporting period. Financial assets are impaired where there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected. For certain categories of financial assets, such as trade and other receivables, assets that are assessed not to be impaired individually are, in addition, assessed for impairment on a collective basis. Objective evidence of impairment of a financial asset can include a significant or prolonged decline in the fair value of an asset, default or delinquency by a debtor, indication that a debtor will enter bankruptcy or financial re-organization or the disappearance of an active market for a security.

For financial assets carried at amortized cost, the amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the financial asset's original effective interest rate.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectible, it is written off against the allowance account. Subsequent recoveries of amounts previously written off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognized in earnings.

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Financial Liabilities and Equity Instruments Issued by the Company
Financial liabilities at FVTPL are stated at fair value, with any gains or losses arising on re-measurement recognized in earnings. The net gain or loss recognized in earnings incorporates any interest paid on the financial liability and is included in the "other income and expenses" line item in the consolidated statements of earnings.

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Company are recognized at the proceeds received, net of direct issue costs.

Other financial liabilities, including long term debt, are initially measured at fair value, net of transaction costs. Other financial liabilities are subsequently measured at amortized cost using the effective interest method, with interest expense recognized on an effective yield basis.

Use of Estimates and Judgments
The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the year. Consequently, actual results could differ from those estimates. Those estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised and in any future periods affected. Significant estimates include the determination of the allowance for doubtful accounts for trade receivables, provision for inventory obsolescence, the useful life of property, plant and equipment for depreciation, amortization and valuation of net recoverable amount of property, plant and equipment, determination of fair value for share based compensation, evaluating deferred income tax assets and liabilities, the determination of fair value of financial instruments and the likelihood of recoverability, and the determination of implied fair value of goodwill and implied fair value of assets and liabilities for purchase price allocation purposes and goodwill impairment assessment purposes.

Significant items requiring the use of judgment in application of accounting policies and assumptions include the determination of functional currencies, classification of financial instruments, classification of leases, application of the percentage of completion method on long-term contracts, degree of componentization applied when calculating amortization of property, plant and equipment, and identification of cash generating units for impairment testing purposes.

Operating Segments
An operating segment is a component of the Company that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Company's other components. The Company reviewed its operations and determined that it operates a single reportable segment, the television broadcast equipment market. The single reportable operating segment derives its revenue from the sale of hardware and software solutions including related services, training and commissioning.

Years ended April 30, 2018 and 2017 (In thousands of Canadian dollars, except for "number of common shares", "number of options" and "per share" information)

2. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

CHANGES IN ACCOUNTING POLICIES

NEW AND REVISED IFRSs ISSUED BUT NOT YET EFFECTIVE

Following is a listing of amendments, revisions and new International Financial Reporting Standards issued but not yet effective. Unless otherwise indicated, earlier application is permitted. The Company has not yet determined the final impact of the adoption of the following standards.

Financial Instruments
IFRS 9, *Financial instruments* ("IFRS 9") was issued by the IASB in July 2014 and will replace IAS 39, *Financial Instruments: Recognition and Measurement* ("IAS 39"). IFRS 9 introduces new requirements for the financial reporting of financial assets and financial liabilities. IFRS 9 is effective for annual periods beginning on or after January 1, 2018.

Revenue
IFRS 15, *Revenue from contracts with customers* ("IFRS 15") was issued by the IASB in May 2014 and will replace IAS 11, *Construction Contracts* and IAS 18, *Revenue*. IFRS 15 specifies how and when revenue will be recognized. IFRS 15 is effective for annual periods beginning on or after January 1, 2018.

Leases
IFRS 16, *Leases* ("IFRS 16") was issued by the IASB in January 2016 and will replace IAS 17, *Leases*. IFRS 16 introduces a single accounting model for lessees to bring leases on-balance sheet while lessor accounting remains largely unchanged. IFRS 16 is effective for annual periods beginning on or after January 1, 2019. The total amount of future lease commitments are summarized in Note 14.

3. TRADE AND OTHER RECEIVABLES

		2018		2017
Trade receivables	$	62,423	$	87,347
Receivables on contracts, net of progress billings		21,830		20,944
Other receivables		1,818		3,373
	$	86,071	$	111,664

4. INVENTORIES

		2018		2017
Finished goods	$	79,290	$	79,708
Raw material and supplies		55,486		58,180
Work in progress		33,294		40,320
	$	168,070	$	178,208

Cost of sales for the year ended April 30, 2018 was comprised of $167,398 of inventory (2017 - $158,433) and $10,155 of inventory write-offs (2017 - $6,262).

5. PROPERTY, PLANT AND EQUIPMENT

	April 30, 2018			April 30, 2017		
	Cost	**Accumulated Depreciation**	**Carrying Amount**	Cost	Accumulated Depreciation	Carrying Amount
Office furniture and equipment	**$ 3,881**	**$ 2,262**	**$ 1,619**	$ 3,685	$ 2,083	$ 1,602
Research and development equipment	**36,756**	**23,529**	**13,227**	31,831	24,168	7,663
Airplanes	**10,806**	**7,514**	**3,292**	19,727	12,665	7,062
Machinery and equipment	**61,880**	**46,654**	**15,226**	56,482	43,395	13,087
Leaseholds	**8,620**	**4,486**	**4,134**	9,316	4,961	4,355
Land	**2,430**	**-**	**2,430**	2,388	-	2,388
Buildings	**10,603**	**2,616**	**7,987**	10,376	2,381	7,995
	$ 134,976	**$ 87,061**	**$ 47,915**	$ 133,805	$ 89,653	$ 44,152

	Office furniture and equipment	Research and development equipment	Airplanes	Machinery and equipment	Leaseholds	Land	Buildings	Total
Cost								
Balance as at April 30, 2016	$ 3,065	$ 29,469	$ 19,727	$ 51,787	$ 6,208	$ 2,238	$ 9,847	$ 122,341
Additions	624	2,632	-	4,475	3,483	-	-	11,214
Foreign exchange adjustments	(4)	(159)	-	588	14	150	529	1,118
Disposals	-	(111)	-	(368)	(389)	-	-	(868)
Balance as at April 30, 2017	**$ 3,685**	**$ 31,831**	**$ 19,727**	**$ 56,482**	**$ 9,316**	**$ 2,388**	**$ 10,376**	**$ 133,805**
Additions	360	8,906	1,109	7,357	434	-	-	18,166
Foreign exchange adjustments	(18)	(9)	-	(102)	(12)	42	227	128
Disposals	(146)	(3,972)	(10,030)	(1,857)	(1,118)	-	-	(17,123)
Balance as at April 30, 2018	**$ 3,881**	**$ 36,756**	**$ 10,806**	**$ 61,880**	**$ 8,620**	**$ 2,430**	**$ 10,603**	**$ 134,976**
Accumulated Depreciation								
Balance as at April 30, 2016	$ 1,783	$ 20,672	$ 10,975	$ 39,226	$ 4,595	$ -	$ 2,119	$ 79,370
Depreciation for the year	304	3,691	1,690	4,349	755	-	168	10,957
Foreign exchange adjustments	(4)	(98)	-	123	-	-	94	115
Disposals	-	(97)	-	(303)	(389)	-	-	(789)

Years ended April 30, 2018 and 2017 (In thousands of Canadian dollars, except for "number of common shares", "number of options" and "per share" information)

5. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

Balance as at April 30, 2017	**$ 2,083**	**$ 24,168**	**$ 12,665**	**$ 43,395**	**$ 4,961**	**$ -**	**$ 2,381**	**$ 89,653**
Depreciation for the year	338	3,338	951	5,058	650	-	170	10,505
Foreign exchange adjustments	(13)	(5)	-	(71)	(7)	-	65	(31)
Disposals	(146)	(3,972)	(6,102)	(1,728)	(1,118)	-	-	(13,066)
Balance as at April 30, 2018	**$ 2,262**	**$ 23,529**	**$ 7,514**	**$ 46,654**	**$ 4,486**	**$ -**	**$ 2,616**	**$ 87,061**
Carrying amounts								
At April 30, 2017	$ 1,602	$ 7,663	$ 7,062	$ 13,087	$ 4,355	$ 2,388	$ 7,995	$ 44,152
At April 30, 2018	**$ 1,619**	**$ 13,227**	**$ 3,292**	**$ 15,226**	**$ 4,134**	**$ 2,430**	**$ 7,987**	**$ 47,915**

6. GOODWILL

The changes in carrying amounts of goodwill are as follows:

	Cost
Balance as at April 30, 2016	**$ 18,286**
Foreign exchange differences	(91)
Balance as at April 30, 2017	**$ 18,195**
Foreign exchange differences	(27)
Balance as at April 30, 2018	**$ 18,168**

The Company performs an impairment test annually on April 30th or whenever there is an indication of impairment. For the purposes of testing for impairment, goodwill has been allocated to the following cash-generating units as follows:

	April 30,	
	2018	2017
Evertz Microsystems Ltd.	**$ 12,455**	$ 12,459
Holdtech Kft	**5,346**	5,346
ATCI	**367**	390
	$ 18,168	$ 18,195

The key assumptions used in performing the impairment tests as at April 30, 2018 are as follows:

Method of determining recoverable amount:	Value in use
Discount Rate:	7.5% - 13.0%
Perpetual growth rate:	1 - 4%

Recoverable Amount

Management's past experience and future expectations of the business performance is used to make a best estimate of the expected revenue, earnings before interest, taxes, depreciation and amortization (" EBITDA") and operating cash flows for a five year period. Subsequent to the fifth year, the present value of the fifth year cash flows is calculated in perpetuity.

Discount Rate

The discount rate applied is a pretax rate that reflects the time value of money and risk associated with the business. The discount rate applied varies depending on the jurisdictions in which the entity operates.

6. GOODWILL (CONTINUED)

Perpetual Growth Rate
The perpetual growth rate is management's current assessment of the long-term growth prospect of the Company in the jurisdictions in which it operates.

Sensitivity Analysis
Management performs a sensitivity analysis on the key assumptions. The sensitivity analysis indicates reasonable changes to key assumptions will not result in an impairment loss.

7. PROVISIONS

		Warranty and Returns		Lease/ Retirement Obligations		Total
Balance as at April 30, 2016	$	3,338	$	225	$	3,563
Net additions		128		126		254
Foreign exchange differences		4		(4)		-
Balance as at April 30, 2017	**$**	**3,470**	**$**	**347**	**$**	**3,817**
Net additions		215		87		302
Foreign exchange differences		(141)		3		(138)
Balance as at April 30, 2018	**$**	**3,544**	**$**	**437**	**$**	**3,981**

Warranty and Returns
The provision relates to estimated future costs associated with warranty repairs and returns on hardware solutions. The provision is based on historical data associated with similar products. The warranty and returns are expected to be incurred within the next twelve months.

Lease/Retirement Obligations
The provision relates to estimated restoration costs expected to be incurred upon the conclusion of Company leases.

8. LONG TERM DEBT

a) **Credit Facilities**

The Company has the following credit facilities available:

1. Credit facility of $15,000 and a treasury risk management facility up to $10,000 available, bearing interest at prime, subject to certain covenants and secured by all Canadian based assets. Advances under these facilities bear interest at prime. There were no borrowings against either of these facilities as at April 30, 2018 or 2017.
2. Credit facility available of $705 bearing interest at WIBOR plus 1.4% per annum. There were no borrowings outstanding under this facility as at April 30, 2018 or 2017.

Years ended April 30, 2018 and 2017 (In thousands of Canadian dollars, except for "number of common shares", "number of options" and "per share" information)

8. LONG TERM DEBT (CONTINUED)

b) Long Term Debt

		April 30, 2018		April 30, 2017
1. Mortgage payable denominated in Euros, secured by buildings, bearing interest at LIBOR EUR three months fixed rate plus 1%, payable monthly, maturing in March 2021 with an option to end the contract prior to maturity upon payment of a penalty fee.	**$**	**698**	$	880
2. Other		**199**		133
	$	**898**	$	1,013
Less current portion		**383**		280
	$	**515**	$	733

9. CAPITAL STOCK

Authorized capital stock consists of:
Unlimited number of preferred shares
Unlimited number of common shares

	Number of Common Shares		Amount
Balance as at April 30, 2016	74,188,746	$	100,483
Issued on exercise of stock options	1,554,000		18,701
Transferred on stock option exercise	-		5,511
Balance as at April 30, 2017	**75,742,746**	**$**	**124,695**
Issued on exercise of stock options	739,000		11,069
Transferred on stock option exercise	-		2,911
Balance as at April 30, 2018	**76,481,746**	**$**	**138,675**

Dividends Per Share

During the year, $0.72 in dividends per share was declared (2017 - $1.82 including a special dividend of $1.10 per share).

10. REVENUE

		2018		2017
Hardware, software including related services, training and commissioning	$	**371,124**	$	357,401
Long term contract revenue		**31,708**		27,031
	$	**402,832**	$	384,432

11. SELLING, ADMINISTRATIVE AND GENERAL EXPENSES

		2018		2017
Selling and administrative	$	**65,531**	$	62,135
Share-based compensation (note 13)		**4,562**		5,208
Depreciation of property, plant and equipment (non-production)		**3,336**		3,743
	$	**73,429**	$	71,086

12. STATEMENT OF CASH FLOWS

Changes in non–cash working capital items

		2018		2017
Trade and other receivables	$	**26,394**	$	(13,229)
Inventories		**10,488**		(21,919)
Prepaid expenses		**(1,491)**		2,357
Trade and other payables		**5,991**		938
Deferred revenue		**230**		9,743
Provisions		**164**		254
	$	**41,776**	$	(21,856)

13. SHARE BASED PAYMENTS

Stock Option Plan

The Company established, in June 2006, a stock option plan to attract, retain, motivate and compensate employees, officers and eligible directors who are integral to the growth and success of the Company. A number of shares equal to 10% of the Company's outstanding common shares are to be reserved for issuance under the stock option plan.

The Board of Directors administers the stock option plan and will determine the terms of any options granted. The exercise price of an option is to be set by the Board of Directors at the time of grant but shall not be lower than the market price as defined in the option plan at the time of grant. The term of the option cannot exceed 10 years. Stock options currently granted normally fully vest and expire by the end of the fifth year.

Years ended April 30, 2018 and 2017 (In thousands of Canadian dollars, except for "number of common shares", "number of options" and "per share" information)

13. SHARE BASED PAYMENTS (CONTINUED)

The changes in the number of outstanding share options are as follows:

	Number of Options	Weighted Average Exercise Price
Balance as at April 30, 2016	**4,406,500**	**$ 14.72**
Granted	160,000	16.99
Exercised	(1,554,000)	12.03
Forfeited	(98,000)	15.97
Expired	(36,000)	11.88
Balance as at April 30, 2017	**2,878,500**	**$ 16.29**
Granted	157,500	17.37
Exercised	(739,000)	14.98
Forfeited	(56,000)	16.87
Balance as at April 30, 2018	**2,241,000**	**$ 16.78**

Stock options outstanding as at April 30, 2018 are:

Exercise Price	Weighted Average Exercise Price	Number of Outstanding Options	Weighted Average Remaining Contractual Life	Number of Options Exercisable	Weighted Average Exercise Price of Exercisable Options
$ 15.00 - $15.37	$ 15.34	415,000	2.1	13,000	$ 15.02
$ 16.21 - $16.87	$ 16.82	135,000	4.0	-	$ -
$ 17.03	$ 17.03	1,376,000	0.9	1,090,800	$ 17.03
$ 17.19 - $18.63	$ 17.55	315,000	3.1	81,500	$ 17.70
Totals	$ 16.78	2,241,000	1.6	1,185,300	$ 17.05

Restricted Share Unit Plan

The Company established, in March 2016, a restricted share unit ("RSU") plan to provide an incentive to participants; including key executives of the Company, by rewarding such participants with equity-based compensation. Under the terms of the plan, RSU's are issued to the participant with a vesting period of three years. On the vesting date, all RSU's will be redeemed in cash at the fair market value at the date of vest plus any accrued dividends.
The changes in the number of outstanding RSUs are as follows:

	Number of RSUs
Balance as at April 30, 2016	**210,000**
Granted	347,000
Forfeited	(10,500)
Balance as at April 30, 2017	**546,500**
Granted	160,000
Forfeited	(16,500)
Balance as at April 30, 2018	**690,000**

As at April 30, 2018, the average remaining contractual life for outstanding RSUs is 1.37 years (2017 – 2.0 years).

13. SHARE BASED PAYMENTS (CONTINUED)

Compensation expense

Stock Option Plan

The share based compensation expense that has been charged against earnings over the fiscal period is $705 (2017 - $1,767). Compensation expense on grants during the year was calculated using the Black-Scholes option pricing model with the following weighted average assumptions:

	April 30, 2018	April 30, 2017
Risk-free interest rate	**1.84%**	1.05%
Dividend yield	**4.15%**	4.24%
Expected life	**5 years**	5 years
Expected volatility	**16%**	16%
Weighted average grant-date fair value:		
Where the exercise price equaled the market price	**$ 1.40**	$ 1.16

Expected volatility is based on historical share price volatility over the past five years of the Company. Share based compensation expense was calculated using a weighted average forfeiture rate of 21% (2017 – 24%).

Restricted Share Unit Plan

TThe share based compensation expense that has been charged against earnings over the fiscal period is $3,858 (2017 - $3,441). Share based compensation expense was calculated using a weighted average forfeiture rate of 5% (2017 – 3%). As at April 30, 2018, the total liability included within trade and other payables is $7,535 (2017 - $3,677).

14. COMMITMENTS AND CONTINGENCIES

In the normal course of operations, the Company is party to a number of lawsuits, claims and contingencies. Accruals are made in instances where it is probable that liabilities have been incurred and where such liabilities can be reasonably estimated. Although it is possible that liabilities may be incurred in instances for which no accruals have been made, the Company believes the possibility of outflow of cash is remote and thus no additional provisions have been recognized.

The Company is committed to payments under long term debt agreements and certain operating leases with minimum annual lease payments as follows:

	Long Term Debt	Operating Leases	Total
2018	$ 383	$ 4,738	$ 5,121
2019	225	2,356	2,581
2020	183	2,271	2,454
2021	107	1,825	1,932
2022	-	1,370	1,370
Thereafter	-	4,055	4,055
Balance as at April 30, 2018	**$ 898**	**$ 16,615**	**$ 17,513**

Total operating lease expense during the year was $5,299 (2017 - $4,099).

The Company has obtained documentary and standby letters of credit aggregating to a total of $9,026 (2017 - $8,399).

Years ended April 30, 2018 and 2017 (In thousands of Canadian dollars, except for "number of common shares", "number of options" and "per share" information)

15. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT

The Company estimates that the fair value of financial instruments approximates their carrying values. The following summarizes the significant methods and assumptions used in estimating the fair values of financial instruments.

I. Quoted prices (unadjusted) in active markets for identical assets or liabilities.

II. Inputs other than quoted prices included in level I that are observable for the asset or liability, either directly or indirectly. Cash and cash equivalents, trade and other receivables, trade and other payables, long term debt, and fair value disclosures have been determined using level II fair values.

III. Inputs for the asset or liability that are not based on observable market data.

(b) **Financial risk management:**

The Company, through its financial assets and liabilities, is exposed to various risks.

The following analysis provides a measurement of risks as at April 30, 2018:

Credit risk

Financial instruments that potentially subject the Company to concentrations of credit risk consist of cash and cash equivalents, and trade and other receivables the total of which is the maximum exposure to credit risk. The Company performs evaluations of the financial situations of its customers. Management does not believe that there is significant credit concentration or risk.

The Company sets up an allowance for doubtful accounts based on the credit risks of the individual customer and the customer history. Approximately 79% (2017 – 76%) of trade and other receivables are outstanding for less than 90 days as at April 30, 2018. The amounts owing over 90 days are individually evaluated and provided for where appropriate in the allowance for doubtful accounts. The trade and other receivables are presented as follows net of the allowance for doubtful accounts:

	April 30, 2018	April 30, 2017
Trade and other receivables	**$ 91,678**	$ 120,885
Allowance for doubtful accounts	**(5,607)**	(9,221)
	$ 86,071	$ 111,664

The change in the allowance for doubtful accounts was as follows:

	April 30, 2018	April 30, 2017
Balance at beginning of year	**$ 9,221**	$ 5,791
Increase in allowance	**180**	3,392
Bad debt recaptured and write-offs	**(3,461)**	(376)
Impact of variation in exchange rates	**(333)**	414
Balance at end of year	**$ 5,607**	$ 9,221

Exchange Rate Risk

The Company transacts a significant portion of its business in U.S. dollars and is therefore exposed to currency fluctuations.

15. FINANCIAL INSTRUMENTS AND RISK MANAGEMENT (CONTINUED)

U.S. dollar financial instruments are as follows:

	April 30, 2018	April 30, 2017
Cash and cash equivalents	$ 11,625	12,198
Trade and other receivables	49,948	65,662
Trade and other payables	(5,561)	(4,191)
	$ 56,012	73,669

Based on the financial instruments as at April 30, 2018, a 5% change in the value of the U.S. dollar would result in a gain or loss of $2,801 in earnings before income tax.

Liquidity Risk

Liquidity risk is the risk that the Company will encounter difficulty in meeting obligations associated with its financial liabilities. The Company's primary source of liquidity is its cash reserves. The Company also maintains certain credit facilities to support short term funding of operations and trade finance. The Company believes it has sufficient available funds to meet current and foreseeable financial requirements. The Company expects to settle all current financial liabilities within the next year. Maturity of long term debt is disclosed in Note 14.

16. SEGMENTED INFORMATION

The Company reviewed its operations and determined that it operates a single reportable segment, the television broadcast equipment market. The single reportable operating segment derives its revenues from the sale of hardware and software solutions including related services, training and commissioning.

Revenue	2018	2017
United States	$ 233,459	$ 210,087
International	150,062	155,350
Canada	19,311	18,995
	$ 402,832	$ 384,432

	April 30, 2018		April 30, 2017	
	Property, Plant and Equipment	Goodwill	Property, Plant and Equipment	Goodwill
United States	$ 5,297	$ 367	$ 10,486	$ 390
International	10,250	17,801	9,690	17,805
Canada	32,368	-	23,976	-
	$ 47,915	$ 18,168	$ 44,152	$ 18,195

17. RELATED PARTY TRANSACTIONS

Balances and transactions between the Company and its subsidiaries, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Company and other related parties are disclosed below.

Related Party Transactions

Two shareholders each indirectly hold a 10% interest in the Company's leased premises in Ontario. This lease expires in 2019 with a total of $738 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to $867 (2017 – $864) with no outstanding amounts due as at April 30, 2018. Subsequent to year end, the Company renewed the lease through to 2029 with a total of $10,054 committed over the lease term.

The Company also leases property where two shareholders indirectly own 100% interest. This lease expires in 2021 with a total of $869 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to $264 (2017 – $255) with no outstanding amounts due as at April 30, 2018.

On December 1, 2008 the Company entered into a property lease agreement where two shareholders each indirectly hold a 20% interest in the Company's leased premises in Ontario. This lease expires in 2018 with a total of $487 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to $836 (2017 – $812) with no outstanding amounts due as at April 30, 2018. Subsequent to year end, the Company renewed the lease through to 2028 with a total of $8,926 committed over the lease term.

On May 1, 2009 the Company entered into a property lease agreement where two shareholders each indirectly hold a 35% interest. This lease expires in 2019 with a total of $485 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to $485 (2017 – $462) with no outstanding amounts due as at April 30, 2018. Subsequent to year end, the Company renewed the lease through to 2029 with a total of $5,435 committed over the lease term.

On December 15, 2013 the Company renewed a property lease agreement where a director indirectly owns 100% interest. The lease expires in 2018 with a total of $94 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to $141 (2017 – $141) with no outstanding amounts due as at April 30, 2018. Subsequent to year end, the Company renewed the lease through to 2023 with a total of $762 committed over the lease term.

On May 1, 2016 the Company entered into a property lease agreement where two shareholders each hold a 46.6% interest. This lease expires in 2026 with a total of $8,113 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to $967 (2017 – $967) with no outstanding amounts due as at April 30, 2018.

On August 1, 2016 the Company entered into a property lease agreement where two shareholders indirectly own 100% interest. This lease expires in 2026 with a total of $2,208 committed over the remaining term. During the year, rent paid for the leased principal premises amounted to $243 (2017 – $182) with no outstanding amounts due as at April 30, 2018.

These transactions were in the normal course of business and recorded at an exchange value established and agreed upon by related parties.

17. RELATED PARTY TRANSACTIONS (CONTINUED)

The remuneration of directors and other members of key management personnel for the years ended April 30, 2018 and April 30, 2017 are as follows:

		2018		2017
Short-term salaries and benefits	$	4,860	$	4,840
Share-based payments		1,388		-
	$	6,248	$	4,840

The total employee benefit expense was $130,324 (2017 - $119,749).

Subsidiaries:

The Company has the following significant subsidiaries:

Company	% Ownership	Location
Evertz Microsystems Ltd.	100%	Canada
Evertz USA	100%	United States
Evertz UK	100%	United Kingdom
Holdtech Kft.	100%	Hungary
Tech Digital Manufacturing Limited	100%	Canada
Truform Metal Fabrication Ltd.	75%	Canada

18. NON-CONTROLLING INTERESTS

In September 2017 the Company purchased the 20% non-controlling interest portion of Antenna Technology Communications, Inc. ("ATCI") for $1,691 in cash. At the time of purchase, the non-controlling interest was valued at $1,758, resulting in a gain of $67, which was recorded directly to retained earnings. There are now non-controlling interests of 25% of Truform Metal Fabrication Ltd., located in Canada and 10% with Studiotech Poland Sp. z.o.o., located in Poland.

The table below summarizes the aggregate financial information relating to subsidiaries before eliminating entries, as no such subsidiary is individually significant.

		April 30, 2018		April 30, 2017
Current assets	$	7,825	$	17,844
Non-current assets		4,991		9,503
Current liabilities		1,170		3,146
Non-current liabilities		143		585
Equity attributable to shareholders		9,447		19,673
Non-controlling interest		2,056		3,943

		April 30, 2018		April 30, 2017
Revenue	$	28,248	$	36,861
Net earnings attributable to:				
Shareholders		1,625		2,174
Non-controlling interest		460		613

Years ended April 30, 2018 and 2017 (In thousands of Canadian dollars, except for "number of common shares", "number of options" and "per share" information)

19. CAPITAL DISCLOSURES

The Company's capital is composed of total equity attributable to shareholders which totals $329,227 (2017 - $317,830) as at April 30. The Company's objective in managing capital is to ensure sufficient liquidity to finance increases in non-cash working capital, capital expenditures for capacity expansions, pursuit of selective acquisitions and the payment of quarterly dividends.

The Company takes a conservative approach towards financial leverage and management of financial risk and the Company currently satisfies their internal requirements.

The Company is not subject to any capital requirements imposed by a regulator.

20. EARNINGS PER SHARE

	2018	2017
Weighted average common shares outstanding	**76,211,007**	75,040,113
Dilutive-effect of stock options	**136,743**	334,091
Diluted weighted average common shares outstanding	**76,347,750**	75,374,204

The weighted average number of diluted common shares excludes 47,500 options because they were anti-dilutive during the period (2017 – 185,500).

21. INCOME TAXES

The Company's effective income tax rate differs from the statutory combined Canadian income tax rate as follows:

		2018		2017
Expected income tax expense using statutory rates (25%, 2017 - 25%)	**$**	**18,242**	$	23,386
Difference in foreign tax rates		**65**		(46)
Benefit arising from a previously unrecognized tax loss		**(17)**		(1,020)
Non-deductible stock based compensation		**226**		1,380
Change in estimates relating to prior periods		**811**		-
Other		**93**		73
	$	**19,420**	$	23,773

Benefit arising from a previously unrecognized tax loss has been recognized in the year as a result of new business opportunities expected to result in taxable income in future years.

Components of deferred income taxes are summarized as follows:

		April 30, 2018		April 30, 2017
Deferred income tax (assets) liabilities:				
Tax loss carried forward	**$**	**(88)**	$	(1,347)
Research and development tax credits		**869**		1,748
Equipment tax vs accounting basis		**1,499**		5,742
Non-deductible reserves		**(3,481)**		(1,716)
	$	**(1,201)**	$	4,427

21. INCOME TAXES (CONTINUED)

As at April 30, 2018, the Company had $3,478 (2017 - $3,593) in tax losses for which no deferred tax asset has been recognized in the statement of financial position. Of these losses, $1,280 expire in 2025 while the remaining balance has no expiry.

The Company's 2015 Scientific Research and Experimental Development ("SR&ED") tax claim is currently under audit by the Canada Revenue Agency ("CRA"). Due to the aggressive position of the CRA Science Auditor and although the outcome is uncertain and the Company plans to appeal and defend its claims and nature, the Company has accrued a liability of $6.0 million in association with the Company's SR&ED filings for the years 2015 to present inclusively.

22. SUBSEQUENT EVENT

On June 19, 2018 the Company declared a quarterly dividend of $0.18 with a record date of June 29, 2018 and a payment date of July 6, 2018.

5-YEAR FINANCIAL HIGHLIGHTS

(all amounts in thousands, except EPS and share amounts)

Consolidated Statement of Earnings Data

	Year Ended April 30,				
	2018	2017	2016	2015	2014
Sales	**$ 402,832**	$ 384,432	$ 381,550	$ 363,606	$ 325,524
Selling and administrative expenses	**65,531**	62,135	60,986	58,833	55,162
Research and development expenses	**80,804**	73,699	66,892	64,332	60,196
Earnings before income taxes	**72,966**	93,546	96,795	89,419	84,804
Net earnings	**53,546**	69,773	70,886	66,410	63,539
Fully diluted EPS	**0.70**	0.92	0.94	0.87	0.85

Consolidated Balance Sheet Data

	Year Ended April 30,				
	2018	2017	2016	2015	2014
Cash and instruments held for trading	**$ 94,184**	$ 54,274	$ 123,102	$ 100,681	$ 101,956
Total assets	**421,115**	410,568	448,314	426,162	401,280
Shareholder's equity	**329,227**	317,830	366,205	353,471	333,478
Number of common shares outstanding					
Basic	**76,481,746**	75,742,746	74,188,746	74,459,346	74,310,146
Fully-diluted	**78,722,746**	78,621,246	78,595,246	79,195,846	79,513,846

CORPORATE AND SHAREHOLDER INFORMATION

DIRECTORS AND EXECUTIVE OFFICERS

Romolo Magarelli
Director, President and Chief Executive Officer

Douglas DeBruin
Executive Chairman

Christopher Colclough [1, 2]
Director

Dr. Thomas Pistor [1]
Director

Dr. Ian McWalter [1, 2]
Director

Brian Piccioni
Director

Rakesh Patel
Chief Technology Officer,
Director

Brian Campbell
Executive Vice-President,
Business Development

Anthony Gridley
Chief Financial Officer

Eric Fankhauser
Vice-President,
Product Development

Vince Silvestri
Vice-President of Software
Systems

Kevin Hellam
Vice-President of Global Delivery
& Support

Robert Peter
Vice-President,
International Operations

Jeff Marks
Vice-President
of Manufacturing

Dan Turow
Vice-President of File Based
Solutions

Paulo Francisco
Vice-President of Engineering
Evertz AV Division

Marsha Garner
Vice-President, Inside Sales
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[1] Member of the Audit Committee.
[2] Member of the Compensation Committee.

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EXCHANGE LISTING

The common shares of the Company are listed on the Toronto Stock Exchange under the symbol ET

INVESTOR RELATIONS

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ANNUAL SHAREHOLDERS MEETING

10:00 a.m. Wednesday, October 10, 2018
1160 Sutton Drive
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